Economic Inclusion Third Party Monitoring & Compliance Verification Summary of Achievement
Economic Inclusion: Achievement between 2006 – September 2016
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts by GBUU/ GPUAC & DPN
2006 – September 30, 2016

Total Construction Awards: $431.12 mil

- MBE: 27% (33.8%* $145.67 mil)
- WBE: 8% (6.5%* $28.075 mil)

Total A/E/D Awards: $32.30 mil

- MBE: 21% (23.5%** $7.60 mil)
- WBE: 13% (16.5%** $5.34 mil)

Total Prof. Gen. Svc. Awards: $16.08 mil

- MBE: 17% (14.3%*** $2.3 mil)
- WBE: 9% (22.4%*** $3.60 mil)

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBU/L/ GPUAC & DPN
2006 – September 30, 2016

Total Construction Awards: $431.12 mil
- Baltimore City MBE: 21.5%* $92.67 mil
- Baltimore City WBE: 4.1%* $17.69 mil
- Baltimore City Non-Minority or Female: 9.6%* $41.53 mil
- Total Baltimore City: 20% $151.89 mil

Total A/E/D Awards: $32.30 mil
- Baltimore City MBE: 10.2%** $3.28 mil
- Baltimore City WBE: 7.8%** $2.50 mil
- Baltimore City Non-Minority or Female: 13.7%** $4.42 mil
- Total Baltimore City: 20% $10.2 mil

Total Prof. Gen. Svc. Awards: $16.08 mil
- Baltimore City MBE: 12.0%*** $1.93 mil
- Baltimore City WBE: 6.4%*** $1.04 mil
- Baltimore City Non-Minority or Female: 34.1%*** $5.49 mil
- Total Baltimore City: 20% $8.45 mil

*Percentage of total CONSTRUCTION awards (including residential projects)

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 – September 30, 2016

**WORKERS**

<table>
<thead>
<tr>
<th></th>
<th>Head Count</th>
<th>HOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL WORKERS</strong>*</td>
<td>5,842</td>
<td>2,232,131</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>5,725</td>
<td>2,127,908</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>139</td>
<td>104,223</td>
</tr>
<tr>
<td><strong>Baltimore City Workers</strong></td>
<td>1,794</td>
<td>742,695</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>1,693</td>
<td>660,857</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>115</td>
<td>81,838</td>
</tr>
<tr>
<td><strong>East Baltimore City Workers</strong>*</td>
<td>858</td>
<td>403,085</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>815</td>
<td>362,575</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>49</td>
<td>40,510</td>
</tr>
</tbody>
</table>

*22 Security employees also worked on a construction site.
**14 security employees also worked on a construction site.
***6 security employees also worked on a construction site.

All percentages are in terms of total labor hours.
† EI Goals for local labor hours vary by projects. 23% is for commercial projects and 25% is for residential projects.

**% Labor Hours by:**

<table>
<thead>
<tr>
<th></th>
<th>Residential</th>
<th>Commercial</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baltimore Residents</td>
<td>45.9%</td>
<td>30.4%</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td>23.9%</td>
<td>16.7%</td>
</tr>
</tbody>
</table>

NOTE: Since 2006, 403 workers were retained by multiple EBDI projects. Among these 403 workers, 158 are Baltimore City residents (139 minorities) and 100 are East Baltimore residents (91 minorities).

New Local Hires: 255 (EBDI impacted resident hires: 25 )
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 – September 30, 2016

Ave. Hrly Wage for All EBDI Projects: $24.64

<table>
<thead>
<tr>
<th>Ave. Hourly Wage</th>
<th>Baltimore City Residents</th>
<th>Baltimore City Minority/Female</th>
<th>East Baltimore Residents</th>
<th>East Baltimore Minority/Female</th>
</tr>
</thead>
<tbody>
<tr>
<td>$21.61</td>
<td>$21.61</td>
<td>$19.41</td>
<td>$21.09</td>
<td>$19.05</td>
</tr>
<tr>
<td>($16,053,131 gross wage earned)</td>
<td>($10,528,710 gross wage earned)</td>
<td>($8,501,935 gross wage earned)</td>
<td>($6,246,170 gross wage earned)</td>
<td></td>
</tr>
</tbody>
</table>
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2006 – September 30, 2016

Total Workforce: 5,842

- African American Workers (20.3%)
- Hispanic Workers (43.1%)
- Asian Workers (0.9%)
- Native American Workers (0.2%)
- Others (5.7%)

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Description</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>3,765</td>
<td>64.4%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>1,186</td>
<td>20.3%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>50</td>
<td>0.9%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2,520</td>
<td>43.1%</td>
</tr>
<tr>
<td>Native American</td>
<td>9</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

Total Baltimore City workers 1,794 (30.7%)
- Total African American Workers From Baltimore City 851 (14.6%)
- Total African American Workers From East Baltimore 427 (7.3%)

Total Female Workers 142 (2.4%)
- African American 81 (1.4%)
- Hispanic 54 (0.9%)
- Caucasian 7 (0.1%)

Caucasian Male Workers 1,739 (29.8%)

*Excludes 7 Caucasian female workers and 331 worker of unknown ethnicity/race.

NOTE: Since 2006, 403 workers were retained by multiple EBDI projects. Among these 403 workers, 158 are Baltimore City residents (139 minorities) and 100 are East Baltimore residents (91 minorities).

New Local Hires: 255 (EBDI impacted resident hires: 25)
Economic Inclusion:
Achievement between December 2009 – September 2016
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>56</td>
<td>$40,767,113</td>
<td>56</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>60</td>
<td>$28,368,908</td>
<td>60</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>29</td>
<td>$31,233,181</td>
<td>29</td>
</tr>
<tr>
<td>Total</td>
<td>145</td>
<td>$100,369,202</td>
<td>145</td>
</tr>
</tbody>
</table>
**Contracting Summary**

**Local Minority & Female Verified Firms: Goal vs. Actual**

Based upon verified awarded contracts by DPN

**December 2009 – September 30, 2016**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>11.6%* $38.18 mil 45 firms</td>
<td>3.4%** $619,369 5 firms</td>
<td>11.3%*** $0.66 mil 5 firms</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>18.9%* $62.412 mil 90 firms</td>
<td>12.2%** $2.25 mil 11 firms</td>
<td>22.0%*** $1.28 mil 9 firms</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>3.1%* $10.27 mil 16 firms</td>
<td>0.2%** $41,300 1 firms</td>
<td>0.0%***</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>4.5%* $14.932 mil 32 firms</td>
<td>11.5%** $2.12 mil 7 firms</td>
<td>10.4%*** $0.61 mil 1 firms</td>
</tr>
<tr>
<td>East Baltimore Non-Minor. or Female</td>
<td>4.8%* $15.94 mil 43 firms</td>
<td>7.0%** $1,298 mil 2 firms</td>
<td>45.1%*** $2.63 mil 3 firms</td>
</tr>
<tr>
<td>Baltimore City Non-Minor. or Female</td>
<td>11.7%* $38.743 mil 81 firms</td>
<td>10.5%** $1.94 mil 9 firms</td>
<td>57.9%*** $3.37 mil 7 firms</td>
</tr>
<tr>
<td>East Baltimore Total</td>
<td>19.5%* $64.39 mil 104 firms</td>
<td>10.6%** $1,958 mil 8 firms</td>
<td>56.3%*** $3.29 mil 8 firms</td>
</tr>
<tr>
<td>Total Baltimore City</td>
<td>20%</td>
<td>34.3%** $6.31 mil 27 firms</td>
<td>90.3%*** $5.27 mil 17 firms</td>
</tr>
</tbody>
</table>

*Percentage of total CONSTRUCTION awards

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll

Total: 1,923,688 hrs.; 4,856 workers

All percentages are in terms of total labor hours.
*EI Goals for local labor hours vary by projects.

<table>
<thead>
<tr>
<th></th>
<th>Total Workers</th>
<th>Total Hrs.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL WORKERS</strong>*</td>
<td>4,856</td>
<td>1,923,688</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>4,739</td>
<td>1,819,466</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>139</td>
<td>104,223</td>
</tr>
<tr>
<td><strong>Baltimore City Residents</strong></td>
<td>1,414</td>
<td>628,890</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>1,313</td>
<td>547,052</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>115</td>
<td>81,838</td>
</tr>
<tr>
<td><strong>East Baltimore City Residents</strong>*</td>
<td>727</td>
<td>366,344</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>684</td>
<td>325,834</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>49</td>
<td>40,510</td>
</tr>
</tbody>
</table>

*22 Security employees also worked on a construction site.
**14 security employees also worked on a construction site.
***6 security employees also worked on a construction site.

All percentages are in terms of total labor hours.
† EI Goals for local labor hours vary by projects. 23% is for commercial projects and 25% is for residential projects.
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll

Total Workforce: 4,856

- Hispanic: 2,242 (46.2%)
- African American: 920 (18.9%)
- Asian: 49 (1.0%)
- Hispanic: 2,242 (46.2%)
- Native American: 6 (0.1%)
- Others: 331 (6.8%)

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Race/Group</th>
<th>Total</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>3,217</td>
<td>66.2%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>920</td>
<td>18.9%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>49</td>
<td>1.0%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2,242</td>
<td>46.2%</td>
</tr>
<tr>
<td>Native American</td>
<td>6</td>
<td>0.1%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>655</td>
<td>13.5%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>358</td>
<td>7.4%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>133</td>
<td>2.7%</td>
</tr>
<tr>
<td>African American</td>
<td>75</td>
<td>1.5%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>53</td>
<td>1.1%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>5</td>
<td>0.1%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>1,303</td>
<td>26.8%</td>
</tr>
</tbody>
</table>

*Excludes 5 Caucasian female workers and 331 worker of unknown ethnicity/race..
Economic Inclusion:
Achievement through December 2009
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by Gbul/GPUAC

2006 - December 2009

Construction: $100.89 mil

- MBE 27%
- WBE 8%

MBE: 40.0%* $40.37 mil
WBE: 5.2%* $5.25 mil

*Percentage of total CONSTRUCTION awards

A/E/D: $13.88 mil

- MBE 21%
- WBE 13%

MBE: 17.0%** $2.36 mil
WBE: 10.3%** $1.43 mil

**Percentage of total AED awards

Prof. Gen. Svc.: $10.25 mil

- MBE 17%
- WBE 9%

MBE: 9.9%*** $1.01 mil
WBE: 27.3%*** $2.8 mil

***Percentage of total Prof. Gen. Svc. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC
2006 - December 2009

Construction: $100.89 mil
- Baltimore City MBE: 30.0%* ($30.26 mil)
- Baltimore City WBE: 2.7%* ($2.76 mil)
- Baltimore City Non-Minority or Female: 2.8%* ($2.78 mil)
- Total Baltimore City: 20% ($35.8 mil)

**Percentage of total CONSTRUCTION awards

A/E/D: $13.88 mil
- Baltimore City MBE: 7.4%** ($1.03 mil)
- Baltimore City WBE: 2.8%** ($0.39 mil)
- Baltimore City Non-Minority or Female: 17.9%** ($2.48 mil)
- Total Baltimore City: 20% ($3.9 mil)

**Percentage of total AED awards

Prof. Gen. Svc.: $10.25 mil
- Baltimore City MBE: 6.3%*** ($0.65 mil)
- Baltimore City WBE: 4.2%*** ($0.43 mil)
- Baltimore City Non-Minority or Female: 20.6%*** ($2.11 mil)
- Total Baltimore City: 20% ($3.19 mil)

***Percentage of total Prof. Gen. Svc. awards

*Percentage of total CONSTRUCTION awards

**Percentage of total AED awards

***Percentage of total Prof. Gen. Svc. awards

DPN group

Sage Policy Group, Inc.
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 - December 2009

All jobs are for construction sites.

- **East Baltimore Minority/Female**
  - 8.1%
  - 25,037 hrs.; 99 workers

- **East Baltimore Residents**
  - 11.9%
  - 36,741 hrs.; 140 workers

- **Baltimore City Minority/Female**
  - 20.2%
  - 62,309 hrs.; 258 workers

- **Baltimore City Residents**
  - 36.9%
  - 113,805 hrs.; 412 workers

**Total:** 308,442 hrs. (100%); 1,056 workers

**NOTE:** EI Goals for local labor hours vary by projects.
Percentages are in terms of total labor hours.
Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
2006 - December 2009

Total Workforce: 1,056 workers

- **Asian** 1 (0.1%)
- **Hispanic** 295 (27.9%)
- **Native American** 3 (0.3%)
- **African American** 295 (27.9%)
- **Caucasian** 462 (43.8%)

### TOTAL WORKERS

<table>
<thead>
<tr>
<th>Race/Place of Residence</th>
<th>Count</th>
<th>% of Total Historical Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>594</td>
<td>56.3%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>3</td>
<td>0.3%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>222</td>
<td>21.0%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>75</td>
<td>7.1%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>10</td>
<td>1.0%</td>
</tr>
<tr>
<td>African American</td>
<td>7</td>
<td>0.7%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>2</td>
<td>0.2%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>460</td>
<td>43.6%</td>
</tr>
</tbody>
</table>

*Excludes 2 non-minority women.
Achievement for Active Projects
1812 Ashland*


*The construction project is owned by Forest City New East Baltimore Partnership (FC-NEBP).
1812 Ashland: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
December 2014 – September 30, 2016

**Total Construction Award:**
Total dollars awarded to date - $27.26 mil
Total dollars awarded to date for subcontractors - $25.84 mil
Total # of firms awarded to date - 70 firms

- **MBE**:
  - 5.8%: $1.59 mil
  - 7 firms
- **WBE**:
  - 8%

**Total A/E/D Award:**
Total dollars awarded to date - $1.173 mil
Total dollars awarded to date for subcontractors - $1.036 mil
Total # of firms awarded to date - 10 firms

- **MBE**:
  - 20.56%: $241,250
  - 4 firms
- **WBE**:
  - 8%

---

**Geographic Location** | **Number of Firms** | **Verified Awarded Contract Amount** | % of Total Contract
--- | --- | --- | ---
East Baltimore | 8 | 7,938,726 | 27.92%
Other Baltimore City | 8 | 715,845 | 2.52%
Other Maryland/Out of State | 3 | 574,040 | 2.02%
Total | 19 | 9,228,611 | 32.45%
1812 Ashland: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
December 2014 – September 30, 2016

Total Construction Award:
$27.26 mil

East Baltimore MBE
- 29.1%*: $7.94 mil
- 8 firms

Baltimore City MBE
- 30.0%*: $8.17 mil
- 13 firms

East Baltimore WBE
- 4.0%*: $1.10 mil
- 3 firms

Baltimore City WBE
- 5.2%*: $1.42 mil
- 5 firms

East Baltimore Non-Minority or Female
- 0.1%*: $27,564
- 3 firms

Baltimore City Non-Minority or Female
- 2.64%*: $718,945
- 6 firms

East Baltimore
- 20%: $10.31 mil
- 25 firms

Total Baltimore City
- 37.81%*: $10.31 mil
- 25 firms

Total A/E/D Award:
$1.173 mil

East Baltimore MBE
- 24.1%*: $282,675
- 1 firm

Baltimore City MBE
- 0.0%*: $0.00 mil
- 0 firms

East Baltimore WBE
- 4.9%*: $56,850
- 2 firms

Baltimore City WBE
- 0.0%*: $0.00 mil
- 0 firms

East Baltimore Non-Minority or Female
- 1.8%*: $21,500
- 1 firm

Baltimore City Non-Minority or Female
- 0.00%*: $0.00 mil
- 0 firms

East Baltimore
- 30.8%*: $361,025
- 4 firms

Total Baltimore City
- 20%: $361,025
- 4 firms

*Percentage of total Construction award

*Percentage of total A/E/D award
1812 Ashland: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
December 2014 – September 30, 2016

- **East Baltimore Minority/Female**
  - Goal: 8.88%
  - Actual: 8.88%
  - (15,391.5 hrs.; 66 workers)

- **East Baltimore Residents**
  - Goal: 10.44%
  - Actual: 10.44%
  - (18,097.3 hrs.; 75 workers)

- **Baltimore City Minority/Female**
  - Goal: 16.15%
  - Actual: 16.15%
  - (28,072.7 hrs.; 118 workers)

- **Baltimore City Residents**
  - Goal: 20%
  - Actual: 22.16%
  - (38,438.2 hrs.; 168 workers)

**Total: 173,424 hrs.; 616 workers**

Percentages are in terms of total labor hours.
1812 Ashland: Workforce Summary
Head Count by Race and Place of Residence
Based upon Certified Payroll
December 2014 – September 30, 2016

Total Workforce: 616 workers (100%)

Caucasian, 140, 23%
Hispanic, 314, 51%
African American, 111, 18%
Native American, 2, 0%
Asian, 5, 1%
Other, 43, 7%

New Local Hires: 23
EBDI Impact Area Worker: 4

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>616</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>402</td>
<td>72.4%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>111</td>
<td>18.0%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>5</td>
<td>0.8%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>314</td>
<td>51.0%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>2</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

Total African American Workers From Baltimore City | 79 | 12.8% |
Total African American Workers From East Baltimore | 47 | 7.6% |

Total Female Workers | 11 | 1.8% |
| African American | 3 | 0.5% |
| Caucasian Female | 1 | 0.2% |
| Hispanic Female | 7 | 1.1% |
Caucasian Male Workers | 140 | 22.7% |

*Does not include 1 Caucasian female worker and 16 unknown or multi-ethnic/racial individuals.
EBH Phase II – Housing Projects*


*TRF Development is the general contractor and operator of this project.
TRF/EBHII : Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September, 2014 – September 30, 2016

Total Construction Award:
$4,838 mil, 35 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>6</td>
<td>$1,035,509</td>
<td>21.41%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>1</td>
<td>$203,485</td>
<td>4.21%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>8</td>
<td>$1,238,994</td>
<td>25.61%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)
TRF/EBHII: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September, 2014 – September 30, 2016

Total Construction Award:
$4.838 mil, 35 firms

- East Baltimore MBE: 24.9%: $1,203,509, 7 firms
- Baltimore City MBE: 27.3%: $1,320,261, 9 firms
- East Baltimore WBE: .00%: $0.00 mil, 0 firms
- Baltimore City WBE: .00%: $0.00 mil, 0 firm
- East Baltimore Non-Minority or Female: 11.1%: $539,078, 10 firms
- Baltimore City Non-Minority or Female: 24.1%: $1,174,988, 15 firms
- East Baltimore: 36.0%: $1,746,209, 17 firms
- Total Baltimore City: 51.4%: $2,489,021, 23 firms

*Percentage of total Construction award
TRF/EBHII: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
September 2014 – September 30, 2016

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority/Female</td>
<td>100.0% (138 hrs.; 5 workers)</td>
<td>100.0% (138 hrs.; 5 workers)</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td>100.0% (138 hrs.; 5 workers)</td>
<td>100.0% (138 hrs.; 5 workers)</td>
</tr>
<tr>
<td>Baltimore City Minority/Female</td>
<td>100.0% (138 hrs.; 5 workers)</td>
<td>100.0% (138 hrs.; 5 workers)</td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td>25% (138 hrs.; 5 workers)</td>
<td>100.0% (138 hrs.; 5 workers)</td>
</tr>
</tbody>
</table>

Total: 138 hrs.; 5 workers

Percentages are in terms of total labor hours.
TRF/EBHII : Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
September 2014 – September 30, 2016

Total Workforce: 5 workers (100%)

African American
5
(100.0%)

New Local Hires: 5
EBDI Impact Area Worker: 0

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>5</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>5</td>
<td>100.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>5</td>
<td>100.0%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 5 | 100.0% |
| Total African American Workers From East Baltimore | 0 | 0.0%   |

<table>
<thead>
<tr>
<th>Total Female Workers</th>
<th>1</th>
<th>20.0%</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>1</td>
<td>20.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>
Residence At Washington*


*Tu Casa Development is the General Contractor of this projection.
Residence At Washington: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – September 30, 2016

Total Construction Award:
$634,826, 8 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>--</td>
<td>TBD</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>2</td>
<td>320,475</td>
<td>50.48%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>--</td>
<td>TBD</td>
<td>0.00%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2</strong></td>
<td><strong>320,475</strong></td>
<td><strong>50.48%</strong></td>
</tr>
</tbody>
</table>
Residence At Washington: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – September 30, 2016

Total Construction Award:
$634,826, 8 firms

- Total Baltimore City: 20%
  - Total Baltimore City MBE: 0.0%
  - Total Baltimore City WBE: 0.0%
  - East Baltimore MBE: 0.0%
  - East Baltimore WBE: 0.0%
  - Baltimore City MBE: 0.0%
  - Baltimore City WBE: 0.0%
  - East Baltimore Non-Minority or Female: 1.1%
  - Baltimore City Non-Minority or Female: 1.1%
  - Total Baltimore City: 20%

*Percentage of total Construction award
**This category includes a firms owned by African American male without MBE certificate
McDonough At Eager Park*


*Tadesse & Associates is the General Contractor of this project.
McDonough At Eager Park: Contracting  Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – September 30, 2016

Total Construction Award:
$660,000, 20 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$12,070</td>
<td>1.83%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>--</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>2</td>
<td>$322,964</td>
<td>48.93%</td>
</tr>
<tr>
<td>Total</td>
<td>4</td>
<td>335,034</td>
<td>50.76%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award.

African American Firms (includes Women owned African American Firms)

MBE

- 0.5%*: $3,150
- 27%: 3 firms

WBE

- 8%
- 50.8%*: $335,034
- 3 firms

*Percentage of total Construction award.
McDonough At Eager Park: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – September 30, 2016

Total Construction Award:
$660,000, 9 firms

East Baltimore MBE
- 1.8%*: $12,070
- 2 firms

Baltimore City MBE
- 1.8%*: $12,070
- 2 firms

East Baltimore WBE
- 0.0%*: $0.00 mil
- 0 firms

Baltimore City WBE
- 0.0%*: $0.00 mil
- 0 firm

East Baltimore Non-Minority or Female
- 9.4%*: $62,283
- 2 firms

Baltimore City Non-Minority or Female
- 17.7%*: $116,861
- 4 firms

East Baltimore
- 11.3%*: $74,353
- 4 firms

Total Baltimore City
- 19.5%*: $128,931
- 6 firms

*Percentage of total Construction award.
McDonough At Eager Park: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

October 2014 – September 30, 2016
*Contractor does not maintain certified payroll. Labor hours are estimated based on the payment record and hourly wage rate of the workers.

- **East Baltimore Minority/Female:** 47.7% (1,092.8 hrs.; 11 workers)
- **East Baltimore Residents:** 47.7% (1,092.8 hrs.; 11 workers)
- **Baltimore City Minority/Female:** 47.7% (1,092.8 hrs.; 11 workers)
- **Baltimore City Residents:** 25% (1,092.8 hrs.; 11 workers)

**Total:** 2,292.9 hrs.; 12 workers

Percentages are in terms of total labor hours.
McDonough At Eager Park: Workforce Summary
Head Count by Race and Place of Residence

October 2014 – September 30, 2016
*Contractor does not maintain certified payroll. Labor hours are estimated based on the payment record and hourly wage rate of the workers.

Total Workforce: 12 workers (100%)

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>12</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>12</td>
<td>100.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>10</td>
<td>83.3%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2</td>
<td>16.7%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 10 | 83.3% |
| Total African American Workers From East Baltimore | 10 | 83.3% |

Total Female Workers: TBD  --
Caucasian Male Workers | 0 | .00%

New Local Hires: 10
EBDI Impacted Area Workers: 10
Eager Street Housing*


*Paradise Homes & ACC Accounting are the General Contractor of this project.
Eager Park West Housing: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

Total Construction Award: $1,617,250
Total # of firms – 37 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$83,500</td>
<td>67.61%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>$83,500</td>
<td>67.61%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)
Eager Park West Housing: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

Total Construction Award: $1,617,250
Total # of firms – 37 firms

- East Baltimore MBE
  - 67.6% *:
  - $83,500
  - 2 firms

- Baltimore City MBE
  - 67.6% *:
  - $83,500
  - 2 firms

- East Baltimore WBE
  - 0.0% *:
  - $0
  - 0 firms

- Baltimore City WBE
  - 0.0% *:
  - $0
  - 0 firms

- East Baltimore Non-Minority or Female
  - 32.4% *:
  - $40,000
  - 7 firms

- Baltimore City Non-Minority or Female
  - 32.4% *:
  - $40,000
  - 7 firms

- East Baltimore
  - 100.0% *:
  - $123,500
  - 3 firms

- Total Baltimore City
  - 20%
  - 100.0% *:
  - $123,500
  - 3 firms

*Percentage of total Construction award
Eager Park West Housing: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll

Total: 2,421 hrs.; 13 workers

Percentages are in terms of total labor hours.
Eager Park West Housing: Workforce Summary

Head Count by Race and Place of Residence

Based upon Certified Payroll

Total Workforce: 13 workers (100%)

- Caucasian: 0 (0.0%)
- African American: 7 (53.8%)
- Hispanic: 0 (0.0%)
- Asian: 0 (0.0%)

New Local Hires: 6
EBDI Impact Area Worker: 5

<table>
<thead>
<tr>
<th></th>
<th>TOTAL WORKERS</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>7</td>
<td>53.8%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>7</td>
<td>53.8%</td>
</tr>
<tr>
<td>Other</td>
<td>6</td>
<td>46.2%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>6</td>
<td>46.2%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>5</td>
<td>38.5%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>
Gateway Hotel*


*Hensel Phelps is the General Contractor of this project.
Gateway Hotel Project : Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September 2015 – September 30, 2016

Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September 2015 – September 30, 2016

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>7</td>
<td>$4,735,864</td>
<td>8.28%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>7</td>
<td>$5,759,051</td>
<td>10.07%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>6</td>
<td>$1,316,978</td>
<td>2.30%</td>
</tr>
<tr>
<td>Total</td>
<td>20</td>
<td>$11,811,893</td>
<td>20.65%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)

Total Construction Award: $54,891,320, 48 firms

Total A/E/D Award: $2.315 mil, 10 firms

*Percentage of total A/E/D award

MBE

WBE
Gateway Hotel Project: Contracting Summary

Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
September 2015 – September 30, 2016

Total Construction Award: $54,891,320, 48 firms

East Baltimore MBE
2.74%*
$586,416
5 firms

Baltimore City MBE
12.94%*
$7,100,985
17 firms

East Baltimore WBE
5.61%*
$3,080,245
3 firms

Baltimore City WBE
5.91%*
$3,243,806
5 firms

East Baltimore Non-Minority or Female
11.67%*
$6,407,649
19 firms

Baltimore City Non-Minority or Female
2.54%*
$12.37 mil

East Baltimore
20.03%*
$10.99 mil
9 firms

Total Baltimore City
20%*
$22.72 mil
19 firms

*Percentage of total Construction award

Total A/E/D Award: $2.315 mil, 10 firms

East Baltimore MBE
9.3%*:
$215,760
1 firm

Baltimore City MBE
9.3%*:
$215,760
1 firm

East Baltimore WBE
.00%*:
$0.0 mil
0 firms

Baltimore City WBE
.00%*:
$0.0 mil
0 firms

East Baltimore Non-Minority or Female
52.5%*
$1.216 mil
1 firm

Baltimore City Non-Minority or Female
55.3%*
$1.279 mil
2 firms

East Baltimore
61.9%*:
$1.432 mil
2 firms

Total Baltimore City
64.6%*:
$1.495 mil
3 firms

*Percentage of total A/E/D award
### Gateway Hotel Project: Workforce Summary

Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
September 2015 – September 30, 2016

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal Percentage</th>
<th>Actual Percentage</th>
<th>Hours</th>
<th>Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority or Female</td>
<td>6.95%</td>
<td>20.87%</td>
<td>5,677.5 hrs; 22 workers</td>
<td>17,046.5 hrs; 73 workers</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td>12%</td>
<td>12.34%</td>
<td>10,080.3 hrs; 40 workers</td>
<td></td>
</tr>
<tr>
<td>Baltimore City Minority or Female</td>
<td>12.34%</td>
<td>23%</td>
<td>30,059.1 hrs; 139 workers</td>
<td></td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Total: 81,679 hrs.; 353 workers

Percentages are in terms of total labor hours.
Gateway Hotel Project : Workforce Summary
Head Count by Race and Place of Residence
Based upon Certified Payroll
September 2015 – September 30, 2016

Total Workforce: 353 workers (100%)

<table>
<thead>
<tr>
<th>Race/Group</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>105</td>
<td>29.7%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>36</td>
<td>10.2%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>69</td>
<td>19.5%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total African American Workers</td>
<td>17</td>
<td>4.8%</td>
</tr>
<tr>
<td>From Baltimore City</td>
<td></td>
<td></td>
</tr>
<tr>
<td>From East Baltimore</td>
<td>7</td>
<td>2.0%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>56</td>
<td>15.9%</td>
</tr>
</tbody>
</table>

*Does not include 192 multi-ethnic/racial individual.
Eager Street Housing Phase II*

Reporting Period: January 2016 – September 30, 2016

*Paradise Homes is the General Contractor of this project.
Eager Park West Housing Phase 2: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

Total Construction Award: $1,700,000
Total # of firms – 24 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$278,839</td>
<td>16.40%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>0</td>
<td>$0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>$278,839</td>
<td>16.40%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Construction Award</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$278,839</td>
<td>16.1%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>0</td>
<td>$0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>$273,438</td>
<td>8%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award
Eager Park West Housing Phase 2: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts

Total Construction Award: $1,700,000
Total # of firms – 18 firms

- East Baltimore MBE
  - 16.4%*: $278,839
  - 2 firms

- Baltimore City MBE
  - 16.4%*: $278,839
  - 2 firms

- East Baltimore WBE
  - 2.1%*: $35,755
  - 1 firm

- Baltimore City WBE
  - 2.1%*: $35,755
  - 1 firm

- East Baltimore Non-Minority or Female
  - 7.8%*: $132,500
  - 3 firms

- Baltimore City Non-Minority or Female
  - 14.1%*: $239,887
  - 7 firms

- East Baltimore
  - 26.3%*: $447,094
  - 6 firms

- Total Baltimore City
  - 32.6%*: $554,481
  - 10 firms

*Percentage of total Construction award
Eager Park West Housing: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll

- East Baltimore Minority or Female: 87.8% (3,389.0 hrs.; 14 workers)
- East Baltimore Residents: 87.8% (3,389.0 hrs.; 14 workers)
- Baltimore City Minority or Female: 94.3% (3,639.0 hrs.; 15 workers)
- Baltimore City Residents: 94.3% (3,639.0 hrs.; 15 workers)

Total: 3,859 hrs.; 16 workers

Percentages are in terms of total labor hours.
Eager Park West Housing: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll

Total Workforce: 16 workers (100%)

<table>
<thead>
<tr>
<th>Race / Place of Residence</th>
<th>Workers</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>7</td>
<td>43.8%</td>
</tr>
<tr>
<td>African American</td>
<td>9</td>
<td>56.3%</td>
</tr>
<tr>
<td>Asian</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

New Local Hires: 1
EBDI Impact Area Worker: 0

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Total Minority Workers</th>
<th>16</th>
<th>100.0%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total African American Workers</td>
<td>9</td>
<td>56.3%</td>
</tr>
<tr>
<td>Total Hispanic Workers</td>
<td>7</td>
<td>46.2%</td>
</tr>
</tbody>
</table>

Total African American Workers From Baltimore City: 9 (56.3%)
Total African American Workers From East Baltimore: 8 (50.0%)

Total Female Workers

<table>
<thead>
<tr>
<th>Gender</th>
<th>Workers</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>
Townes at Eager Park*

Reporting Period: May 2016 – September 30, 2016

*Windmere is the General Contractor of this project.
Townes at Eager Park: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
May 2016 – September 30, 2016

Total Construction Award: $1,828,138
Total # of firms - 6 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$1,166,098</td>
<td>63.79%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>2</td>
<td>$333,201</td>
<td>18.23%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$49,000.00</td>
<td>2.68%</td>
</tr>
<tr>
<td>Total</td>
<td>5</td>
<td>$1,548,299</td>
<td>84.69%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)
Townes at Eager Park: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
May 2016 – September 30, 2016

Total Construction Award: $1,828,138
Total # of firms – 6 firms

- East Baltimore MBE: 63.8% *, $1,166,098, 2 firms
- Baltimore City MBE: 82.0% *, $1,499,299, 4 firms
- East Baltimore WBE: 0.0% *, $0, 0 firms
- Baltimore City WBE: 0.0% *, $0, 0 firms
- East Baltimore Non-Minority or Female: 0.0% *, $0.00, 0 firms
- Baltimore City Non-Minority or Female: 0.0% *, $0, 0 firms
- Total Baltimore City: 20%, $1,166,098, 2 firms

*Percentage of total Construction award
Townes at Eager Park: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
May 2016 – September 30, 2016

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal</th>
<th>Actual</th>
<th>Percentages</th>
<th>Total Labor Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority or Female</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0%</td>
<td>(0.0 hrs.; 0 workers)</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td>12%</td>
<td>11.5%</td>
<td>11.5%</td>
<td>(872.5 hrs.; 4 workers)</td>
</tr>
<tr>
<td>Baltimore City Minority or Female</td>
<td>0.0%</td>
<td>0.0%</td>
<td>0%</td>
<td>(0.0 hrs.; 0 workers)</td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td>20%</td>
<td>52.3%</td>
<td>52.3%</td>
<td>(3,999.0 hrs.; 15 workers)</td>
</tr>
</tbody>
</table>

Total: 6,570 hrs.; 30 workers

Percentages are in terms of total labor hours.
Townes at Eager Park: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
May 2016 – September 30, 2016

Total Workforce: 32 workers (100%)

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>32</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

Other, 32, 100%

New Local Hires: 2
EBDI Impact Area Worker: 0
Broadway Services*


*Security service contractor hired by EBDI.
Broadway Services: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll

East Baltimore Minority/Female
- 36.2% (36,229 hrs.; 36 workers)

East Baltimore Residents
- 36.3% (36,299 hrs.; 39 workers)

Baltimore City Minority/Female
- 77.5% (77,503 hrs.; 79 workers)

Baltimore City Residents
- 77.6% (77,627 hrs.; 87 workers)

Total: 100,012 hrs.; 133 workers

Percentages are in terms of total labor hours.
Total Workforce: 133 workers (100%)

- **African American Workers**: 122 (91.7%)
  - From Baltimore City: 100 (75.19%)
  - From East Baltimore: 40 (30.08%)
- **African American Female**: 37 (27.82%)
- **Asian Workers**: 1 (0.8%)
- **Caucasian Male Workers**: 10 (7.52%)
- **Total Minority Workers**: 123 (92.48%)
  - **African American Workers**: 122 (91.73%)
  - **Asian Workers**: 1 (0.75%)
- **Total Female Workers**: 37 (27.82%)
  - **African American Female**: 37 (27.82%)

**New Local Hires**: 3
**EBDI Pipeline**: 3

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>123</td>
<td>92.48%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>122</td>
<td>91.73%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>1</td>
<td>0.75%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>100</td>
<td>75.19%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>40</td>
<td>30.08%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>37</td>
<td>27.82%</td>
</tr>
<tr>
<td>African American Female</td>
<td>37</td>
<td>27.82%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>10</td>
<td>7.52%</td>
</tr>
</tbody>
</table>