Economic Inclusion Third Party Monitoring & Compliance Verification
Summary of Achievement
Economic Inclusion: 
Achievement between 2006 – December 2016
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by G Bul/GPUAC & DPN
2006 – December 31, 2016

Total Construction Awards: $436.43 mil

- MBE: 27% (33.9%* $147.745 mil)
- WBE: 8% (6.6%* $28.629 mil)

Total A/E/D Awards: $32.33 mil

- MBE: 21% (23.5%** $7.59 mil)
- WBE: 13% (16.5%** $5.34 mil)

Total Prof. Gen. Svc. Awards: $16.08 mil

- MBE: 17% (14.3%*** $2.3 mil)
- WBE: 9% (22.4%*** $3.60 mil)

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC & DPN
2006 – December 31, 2016

Total Construction Awards: $436.43 mil

- **Baltimore City MBE:** 21.5%* ($93.80 mil)
- **Baltimore City WBE:** 4.1%* ($17.98 mil)
- **Baltimore City Non-Minority or Female:** 9.4%* ($40.93 mil)
- **Total Baltimore City:** 20%

Percentage of total CONSTRUCTION awards (including residential projects)

Total A/E/D Awards: $32.33 mil

- **Baltimore City MBE:** 10.1%** ($3.27 mil)
- **Baltimore City WBE:** 7.7%** ($2.50 mil)
- **Baltimore City Non-Minority or Female:** 13.8%** ($4.44 mil)
- **Total Baltimore City:** 20%

Percentage of total AED awards

Total Prof. Gen. Svc. Awards: $16.08 mil

- **Baltimore City MBE:** 12.0%*** ($1.93 mil)
- **Baltimore City WBE:** 6.4%*** ($1.04 mil)
- **Baltimore City Non-Minority or Female:** 34.1%*** ($5.49 mil)
- **Total Baltimore City:** 20%

Percentage of total PROF. GEN. SVC. awards

---

*Percentage of total CONSTRUCTION awards (including residential projects)

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 – December 31, 2016

East Baltimore Minority/Female
- Goal: 14.6% (332,912.2 hrs.; 679 workers)
- Actual: 18.1% (412,543.2 hrs.; 907 workers)

East Baltimore Residents
- Goal: 24.1% (551,677.8 hrs.; 1,242 workers)

Baltimore City Minority/Female

Baltimore City Residents
- EI Goal: 23-25%
- Actual: 33.3% (760,846.5 hrs.; 1,873 workers)

**TOTAL WORKERS***
- 6,076
- 2,284,727 hrs.

### WORKERS

<table>
<thead>
<tr>
<th>Category</th>
<th>Head Count</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction Site Workers</td>
<td>5,959</td>
<td>2,180,503</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>139</td>
<td>104,223</td>
</tr>
<tr>
<td><strong>Baltimore City Workers</strong></td>
<td><strong>1,873</strong></td>
<td><strong>760,847</strong></td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>1,772</td>
<td>679,008</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>115</td>
<td>81,838</td>
</tr>
<tr>
<td><strong>East Baltimore City Workers</strong>*</td>
<td><strong>907</strong></td>
<td><strong>412,543</strong></td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>864</td>
<td>372,033</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>49</td>
<td>40,510</td>
</tr>
</tbody>
</table>

*22 Security employees also worked on a construction site.
**14 security employees also worked on a construction site.
***6 security employees also worked on a construction site.

All percentages are in terms of total labor hours.

* EI Goals for local labor hours vary by projects. 23% is for commercial projects and 25% is for residential projects.

### % Labor Hours by:

<table>
<thead>
<tr>
<th>Category</th>
<th>Residential</th>
<th>Commercial</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baltimore Residents</td>
<td>45.9%</td>
<td>30.5%</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td>23.9%</td>
<td>16.8%</td>
</tr>
</tbody>
</table>

NOTE: Since 2006, 411 workers were retained by multiple EBDI projects. Among these 411 workers, 154 are Baltimore City residents (134 minorities) and 112 are East Baltimore residents (100 minorities).

New Local Hires: 269 (EBDI impacted resident hires: 22)
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 – December 31, 2016

Ave. Hrly Wage for All EBDI Projects: $24.61

<table>
<thead>
<tr>
<th>Ave. Hourly Wages ($/hr)</th>
<th>Ave. Hourly Wage:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$21.54</td>
</tr>
<tr>
<td></td>
<td>($16,388,472 gross wage earned)</td>
</tr>
<tr>
<td></td>
<td>Ave. Hourly Wage:</td>
</tr>
<tr>
<td></td>
<td>$19.44</td>
</tr>
<tr>
<td></td>
<td>($10,721,927 gross wage earned)</td>
</tr>
<tr>
<td></td>
<td>Ave. Hourly Wage:</td>
</tr>
<tr>
<td></td>
<td>$21.04</td>
</tr>
<tr>
<td></td>
<td>($8,681,761 gross wage earned)</td>
</tr>
<tr>
<td></td>
<td>Ave. Hourly Wage:</td>
</tr>
<tr>
<td></td>
<td>$19.06</td>
</tr>
<tr>
<td></td>
<td>($6,344,903 gross wage earned)</td>
</tr>
</tbody>
</table>
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2006 – December 31, 2016

Total Workforce: 6,076

<table>
<thead>
<tr>
<th>Race/Caucasian</th>
<th>Workers</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hispanic</td>
<td>2,562</td>
<td>42.2%</td>
</tr>
<tr>
<td>African American</td>
<td>1,229</td>
<td>20.2%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>1,786</td>
<td>29.4%</td>
</tr>
<tr>
<td>Asian</td>
<td>50</td>
<td>0.8%</td>
</tr>
<tr>
<td>Native American</td>
<td>9</td>
<td>0.1%</td>
</tr>
<tr>
<td>Others</td>
<td>440</td>
<td>7.2%</td>
</tr>
</tbody>
</table>

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Workers</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>3,850</td>
</tr>
<tr>
<td>African American Workers</td>
<td>1,229</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>50</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2,562</td>
</tr>
<tr>
<td>Native American</td>
<td>9</td>
</tr>
<tr>
<td>Total Baltimore City workers</td>
<td>1,873</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>887</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>444</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>144</td>
</tr>
<tr>
<td>African American</td>
<td>81</td>
</tr>
<tr>
<td>Hispanic</td>
<td>55</td>
</tr>
<tr>
<td>Caucasian</td>
<td>8</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>1,778</td>
</tr>
</tbody>
</table>

*Excludes 8 Caucasian female workers and 440 worker of unknown ethnicity/race.

NOTE: Since 2006, 411 workers were retained by multiple EBDI projects. Among these 411 workers, 154 are Baltimore City residents (134 minorities) and 112 are East Baltimore residents (100 minorities).

New Local Hires: 269 (EBDI impacted resident hires: 22)
Economic Inclusion:
Achievement between December 2009 – December 2016
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – December 31, 2016

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>57</td>
<td>$41,731,501</td>
<td>11.60%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>64</td>
<td>$28,718,272</td>
<td>7.98%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>28</td>
<td>$32,087,867</td>
<td>8.92%</td>
</tr>
<tr>
<td>Total</td>
<td>149</td>
<td>$102,537,640</td>
<td>28.50%</td>
</tr>
</tbody>
</table>

**Percentage of total CONSTRUCTION awards.

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
# Contracting Summary

Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – December 31, 2016

<table>
<thead>
<tr>
<th>Category</th>
<th>Total Construction Awards: $335.54 mil, 580 firms</th>
<th>Total A/E/D Awards: $18.44 mil, 81 firms</th>
<th>Total Prof. Gen. Svc Awards: $5.83 mil, 27 firms</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>11.6%* $38.96 mil 46 firms</td>
<td>3.4%** $619,969 5 firms</td>
<td>11.3%*** $0.66 mil 5 firms</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>18.9%* $63.54 mil 92 firms</td>
<td>12.2%** $2.24 mil 11 firms</td>
<td>22.0%*** $1.28 mil 9 firms</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>3.1%* $10.53 mil 17 firms</td>
<td>0.2%** $41,300 1 firms</td>
<td>0.0%***</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>4.5%* $15.21 mil 34 firms</td>
<td>11.5%** $12.12 mil 7 firms</td>
<td></td>
</tr>
<tr>
<td>East Baltimore Non-Minor. or F.</td>
<td>4.6%* $15.30 mil 50 firms</td>
<td>7.0%** $1.298 mil 2 firms</td>
<td>45.1%*** $2.63 mil 3 firms</td>
</tr>
<tr>
<td>Baltimore City Non-Minor. or F.</td>
<td>11.4%* $38.15 mil 108 firms</td>
<td>10.7%** $1.96 mil 9 firms</td>
<td>57.9% *** $3.37 mil 7 firms</td>
</tr>
<tr>
<td>East Baltimore Total</td>
<td>19.3%* $64.80 mil 113 firms</td>
<td>10.6%** $1.958 mil 8 firms</td>
<td>56.3% *** $3.29 mil 8 firms</td>
</tr>
<tr>
<td>Total Baltimore City</td>
<td>20% $116.91 mil 234 firms</td>
<td>34.3%** $6.32 mil 27 firms</td>
<td>90.3% *** $5.27 mil 17 firms</td>
</tr>
</tbody>
</table>

*Percentage of total CONSTRUCTION awards

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
December 2009 – December 31, 2016

All percentages are in terms of total labor hours.
*EI Goals for local labor hours vary by projects.

<table>
<thead>
<tr>
<th></th>
<th>Total Workers</th>
<th>Total Hrs.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL WORKERS</strong></td>
<td>5,094</td>
<td>1,976,284</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>4,977</td>
<td>1,872,061</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>139</td>
<td>104,223</td>
</tr>
<tr>
<td><strong>Baltimore City Residents</strong></td>
<td>1,497</td>
<td>647,041</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>1,396</td>
<td>565,203</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>115</td>
<td>81,838</td>
</tr>
<tr>
<td><strong>East Baltimore City Residents</strong></td>
<td>776</td>
<td>375,802</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>733</td>
<td>335,292</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>49</td>
<td>40,510</td>
</tr>
</tbody>
</table>

*22 Security employees also worked on a construction site.
**14 security employees also worked on a construction site.
***6 security employees also worked on a construction site.

All percentages are in terms of total labor hours.
† EI Goals for local labor hours vary by projects. 23% is for commercial projects and 25% is for residential projects.
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
December 2009 – December 31, 2016

Total Workforce: 5,094

- Hispanic: 2,285 (44.9%)
- African American: 965 (18.9%)
- Asian: 49 (1.0%)
- Hispanic: 2,285 (44.9%)
- Caucasian: 1,349 (26.5%)
- Others: 440 (8.6%)
- Native American: 6 (0.1%)

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>3,305</td>
<td>64.9%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>965</td>
<td>18.9%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>49</td>
<td>1.0%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2,285</td>
<td>44.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>6</td>
<td>0.1%</td>
</tr>
</tbody>
</table>

- Total African American Workers From Baltimore City: 693 (13.6%)
- Total African American Workers From East Baltimore: 375 (7.4%)

Total Female Workers: 135 (2.7%)
- African American: 75 (1.5%)
- Hispanic: 54 (1.1%)
- Caucasian: 6 (0.1%)

Caucasian Male Workers: 1,343 (26.4%)

*Excludes 6 Caucasian female workers and 440 worker of unknown ethnicity/race.
Economic Inclusion:  
Achievement through December 2009
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBU/L GPUAC
2006 - December 2009

Construction: $100.89 mil
- MBE: 27% (40.0%* of $40.37 mil)
- WBE: 8% (5.2%* of $5.25 mil)

A/E/D: $13.88 mil
- MBE: 21% (10.3%** of $1.43 mil)
- WBE: 13% (10.3%** of $1.43 mil)

Prof. Gen. Svc.: $10.25 mil
- MBE: 17% (9.9%*** of $1.01 mil)
- WBE: 9% (9.9%*** of $1.01 mil)

*Percentage of total CONSTRUCTION awards
**Percentage of total AED awards
***Percentage of total Prof. Gen. Svc. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC
2006 - December 2009

Construction: $100.89 mil
- Baltimore City MBE: 30.0%* (30.26 mil)
- Baltimore City WBE: 2.7%* (2.76 mil)
- Baltimore City Non-Minority or Female: 2.8%* (2.78 mil)
- Total Baltimore City: 20%

A/E/D: $13.88 mil
- Baltimore City MBE: 7.4%** (1.03 mil)
- Baltimore City WBE: 2.8%** (0.39 mil)
- Baltimore City Non-Minority or Female: 17.9%** (2.48 mil)
- Total Baltimore City: 20%

Prof. Gen. Svc.: $10.25 mil
- Baltimore City MBE: 6.3%*** (0.65 mil)
- Baltimore City WBE: 4.2%*** (0.43 mil)
- Baltimore City Non-Minority or Female: 20.6%*** (2.11 mil)
- Total Baltimore City: 31.1%*** (3.19 mil)

*Percentage of total CONSTRUCTION awards
**Percentage of total AED awards
***Percentage of total Prof. Gen. Svc. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 - December 2009

All jobs are for construction sites.

East Baltimore Minority/Female
- 8.1%
- 25,037 hrs.; 99 workers

East Baltimore Residents
- 11.9%
- 36,741 hrs.; 140 workers

Baltimore City Minority/Female
- 20.2%
- 62,309 hrs.; 258 workers

Baltimore City Residents
- 36.9%
- 113,805 hrs.; 412 workers

Total: 308,442 hrs. (100%); 1,056 workers

NOTE: EI Goals for local labor hours vary by projects.
Percentages are in terms of total labor hours.
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2006 - December 2009

Total Workforce: 1,056 workers

- **African American Workers**: 295 (27.9%)
- **Asian Workers**: 1 (0.1%)
- **Hispanic Workers**: 295 (27.9%)
- **Native American**: 3 (0.3%)

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Count</th>
<th>% of Total Historical Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>594</td>
<td>56.3%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>3</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

- **Total African American Workers From Baltimore City**: 222 (21.0%)
- **Total African American Workers From East Baltimore**: 75 (7.1%)

- **Total Female Workers**: 10 (1.0%)
  - African American: 7 (0.7%)
  - Hispanic: 1 (0.1%)
  - Caucasian: 2 (0.2%)
- **Caucasian Male Workers**: 460 (43.6%)

*Excludes 2 non-minority women.
Achievement for Active Projects
1812 Ashland*


*The construction project is owned by Forest City New East Baltimore Partnership (FC-NEBP).
1812 Ashland: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
December 2014 – December 31, 2016

Total Construction Award:
Total dollars awarded to date – $27.26 mil
Total dollars awarded to date for subcontractors – $25.84 mil
Total # of firms awarded to date – 70 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>8</td>
<td>7,938,726</td>
<td>27.92%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>8</td>
<td>715,845</td>
<td>2.52%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>3</td>
<td>574,040</td>
<td>2.02%</td>
</tr>
<tr>
<td>Total</td>
<td>19</td>
<td>9,228,611</td>
<td>32.45%</td>
</tr>
</tbody>
</table>

Total A/E/D Award:
Total dollars awarded to date – $1.173 mil
Total dollars awarded to date for subcontractors – $1.036 mil
Total # of firms awarded to date – 10 firms

*Percentage of total Construction award

*Percentage of total A/E/D award
**1812 Ashland: Contracting Summary**

**Minority & Female Verified Firms: Goal vs. Actual**

Based upon verified awarded contracts  
December 2014 – December 31, 2016

### Total Construction Award: $27.26 mil

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal Percentage</th>
<th>Goal Amount</th>
<th>Actual Percentage</th>
<th>Actual Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>29.1%*</td>
<td>$7.94 mil</td>
<td>30.0%*</td>
<td>$8.17 mil</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>4.0%*</td>
<td>$1.10 mil</td>
<td>5.2%*</td>
<td>$1.42 mil</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>0.1%*</td>
<td>$27,564</td>
<td>2.64%*</td>
<td>$718,945</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>1.8%*</td>
<td>$21,500</td>
</tr>
<tr>
<td>East Baltimore Non-Minority or Female</td>
<td>0.1%*</td>
<td>$27,564</td>
<td>2.64%*</td>
<td>$718,945</td>
</tr>
<tr>
<td>Baltimore City Non-Minority or Female</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>1.8%*</td>
<td>$21,500</td>
</tr>
</tbody>
</table>

**Total Baltimore City:**

- 20%  
- 37.81%*: $10.31 mil  
- 33.25%*: $9.06 mil  
- 29.1%*: $7.94 mil  
- 30.0%*: $8.17 mil

*Percentage of total Construction award

### Total A/E/D Award: $1.173 mil

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal Percentage</th>
<th>Goal Amount</th>
<th>Actual Percentage</th>
<th>Actual Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>24.1%*</td>
<td>$282,675</td>
<td>0.0%*</td>
<td>$0.00</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>4.9%*</td>
<td>$56,850</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>1.8%*</td>
<td>$21,500</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>1.8%*</td>
<td>$21,500</td>
</tr>
<tr>
<td>East Baltimore Non-Minority or Female</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>1.8%*</td>
<td>$21,500</td>
</tr>
<tr>
<td>Baltimore City Non-Minority or Female</td>
<td>0.0%*</td>
<td>$0.00</td>
<td>1.8%*</td>
<td>$21,500</td>
</tr>
</tbody>
</table>

**Total Baltimore City:**

- 20%  
- 30.8%*: $361,025  
- 0.0%*: $0.00  
- 4.9%*: $56,850

*Percentage of total A/E/D award
1812 Ashland: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
December 2014 – December 31, 2016

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority/Female</td>
<td>8.88%</td>
<td>10.44%</td>
</tr>
<tr>
<td></td>
<td>(15,391.5 hrs.; 66 workers)</td>
<td>(18,097.3 hrs.; 75 workers)</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td>16.15%</td>
<td>20%</td>
</tr>
<tr>
<td></td>
<td>(28,012.7 hrs.; 118 workers)</td>
<td>(38,438.2 hrs. 168 workers)</td>
</tr>
<tr>
<td>Baltimore City Minority/Female</td>
<td>16.15%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(28,012.7 hrs.; 118 workers)</td>
<td></td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td>20%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(38,438.2 hrs. 168 workers)</td>
<td></td>
</tr>
</tbody>
</table>

Total: 173,424 hrs.; 616 workers

Percentages are in terms of total labor hours.
**1812 Ashland: Workforce Summary**

Head Count by Race and Place of Residence

**Based upon Certified Payroll**
December 2014 – December 31, 2016

**Total Workforce: 616 workers (100%)**

- Hispanic, 314, 51%
- Caucasian, 140, 23%
- African American, 111, 18%
- Native American, 2, 0%
- Other, 43, 7%
- Asian, 5, 1%

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>402</td>
<td>72.4%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>111</td>
<td>18.0%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>5</td>
<td>0.8%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>314</td>
<td>51.0%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>2</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

**Total African American Workers**

- From Baltimore City: 79, 12.8%
- From East Baltimore: 47, 7.6%

**Total Female Workers**

- African American Female: 3, 0.5%
- Caucasian Female: 1, 0.2%
- Hispanic Female: 7, 1.1%

Caucasian Male Workers: 140, 22.7%

New Local Hires: 23

EBDI Impact Area Worker: 4

*Does not include 1 Caucasian female worker and 16 unknown or multi-ethnic/racial individuals.*
EBH Phase II – Housing Projects*

Reporting Period: September, 2014 – December 31, 2016

*TRF Development is the general contractor and operator of this project.
TRF/EBHII : Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September, 2014 – December 31, 2016

Geographic Location | Number of Firms | Verified Awarded Contract Amount | % of Total Contract
--- | --- | --- | ---
East Baltimore | 6 | $1,035,509 | 21.41%
Other Baltimore City | 1 | $203,485 | 4.21%
Other Maryland/Out of State | 1 | $0.00 | 0.00%
Total | 8 | $1,238,994 | 25.61%

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)
TRF/EBHII : Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September, 2014 – December 31, 2016

Total Construction Award:
$4.838 mil, 35 firms

- **East Baltimore MBE**: 27.3%*:
  - $1,320,261
  - 9 firms

- **Baltimore City MBE**: 24.9%*:
  - $1,203,509
  - 7 firms

- **East Baltimore WBE**: .00%*:
  - $.00 mil
  - 0 firms

- **Baltimore City WBE**: .00%*:
  - $.00 mil
  - 0 firm

- **East Baltimore Non-Minority or Female**: 11.1%*:
  - $539,078
  - 10 firms

- **Baltimore City Non-Minority or Female**: 24.1%*:
  - $1,17 mil
  - 15 firms

- **East Baltimore**: 36.0%*:
  - $1,74 mil
  - 17 firms

- **Total Baltimore City**: 51.4%*:
  - $2.49 mil
  - 23 firms

*Percentage of total Construction award
TRF/EBHII: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
September 2014 – December 31, 2016

Percentage are in terms of total labor hours.

Total: 138 hrs.; 5 workers
TRF/EBHII : Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
September 2014 – December 31, 2016

Total Workforce: 5 workers (100%)

African American Workers
5 (100.0%)  

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>5</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>5</td>
<td>100.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>5</td>
<td>100.0%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 5 | 100.0% |
| Total African American Workers From East Baltimore | 0 | 0.0% |

<table>
<thead>
<tr>
<th>Total Female Workers</th>
<th>1</th>
<th>20.0%</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>1</td>
<td>20.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

New Local Hires: 5
EBDI Impact Area Worker: 0
Residence At Washington*


*Tu Casa Development is the General Contractor of this projection.
Residence At Washington: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – December 31, 2016

Total Construction Award:
$634,826, 8 firms

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>--</td>
<td>TBD</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>2</td>
<td>320,475</td>
<td>50.48%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>--</td>
<td>TBD</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>320,475</td>
<td>50.48%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award
**Residence At Washington: Contracting Summary**

Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – December 31, 2016

Total Construction Award:
$634,826, 8 firms

**East Baltimore MBE**
- 0.0%*: $0.00 mil
- 0 firms

**Baltimore City MBE**
- 0.07%*: $475
- 1 firm

**East Baltimore WBE**
- 0.0%*: $0.00 mil
- 0 firms

**Baltimore City WBE**
- 0.0%*: $0.00 mil
- 0 firm

**East Baltimore Non-Minority or Female**
- 1.1%*: $6,771
- 2 firms

**Baltimore City Non-Minority or Female**
- 1.1%*: $6,771
- 2 firms

**East Baltimore**
- 0%*: $0.00 mil
- 0 firms

**Total Baltimore City**
- 20%
- 6 firms

*Percentage of total Construction award

**This category includes a firm owned by African American male without MBE certificate**
McDonough At Eager Park*


*Tadesse & Associates is the General Contractor of this project.
McDonough At Eager Park: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – December 31, 2016

Total Construction Award:
$1,130,000, 66 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$12,070</td>
<td>1.07%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$528,551</td>
<td>46.77%</td>
</tr>
<tr>
<td>Total</td>
<td>3</td>
<td>$540,621</td>
<td>47.84%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award.

African American Firms (includes Women owned African American Firms)
McDonough At Eager Park: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2014 – December 31, 2016

Total Construction Award:
$1,130,000, 66 firms

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
<th>Amount</th>
<th>Firms</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>1.07%</td>
<td>$12,070</td>
<td>2</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>1.07%</td>
<td>$12,070</td>
<td>2</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>0.0%</td>
<td>$0.00 mil</td>
<td>0</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>0.0%</td>
<td>$0.00 mil</td>
<td>0</td>
</tr>
<tr>
<td>East Baltimore Non-Minor. or F.</td>
<td>9.06%</td>
<td>$102,331</td>
<td>6</td>
</tr>
<tr>
<td>Baltimore City Non-Minor. or F.</td>
<td>20.31%</td>
<td>$229,549</td>
<td>22</td>
</tr>
<tr>
<td>East Baltimore</td>
<td>10.12%</td>
<td>$114,401</td>
<td>8</td>
</tr>
<tr>
<td>Total Baltimore City</td>
<td>20%</td>
<td>$241,619</td>
<td>24</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award.
McDonough At Eager Park: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

October 2014 – December 31, 2016
*Contractor does not maintain certified payroll. Labor hours are estimated based on the payment record and hourly wage rate of the workers.

- **East Baltimore Minority/Female**: 47.7% (1,092.8 hrs.; 11 workers)
- **East Baltimore Residents**: 12% (1,092.8 hrs.; 11 workers)
- **Baltimore City Minority/Female**: 47.7% (1,092.8 hrs.; 11 workers)
- **Baltimore City Residents**: 25% (1,092.8 hrs.; 11 workers)

Total: 2,292.9 hrs.; 12 workers

Percentages are in terms of total labor hours.
McDonough At Eager Park: Workforce Summary
Head Count by Race and Place of Residence

October 2014 – December 31, 2016
*Contractor does not maintain certified payroll. Labor hours are estimated based on the payment record and hourly wage rate of the workers.

Total Workforce: 12 workers (100%)

<table>
<thead>
<tr>
<th>Total WORKERS</th>
<th>12</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>12</td>
<td>100.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>10</td>
<td>83.3%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2</td>
<td>16.7%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 10 | 83.3% |
| Total African American Workers From East Baltimore | 10 | 83.3% |

| Total Female Workers | TBD | -- |
| Caucasian Male Workers | 0 | .00% |

New Local Hires: 10
EBDI Impacted Area Workers: 10
Eager Street Housing*

Reporting Period: July 2015 – December 31, 2016

*Paradise Homes & ACC Accounting are the General Contractor of this project.
Eager Park West Housing: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

Total Construction Award: $1,617,250
Total # of firms – 37 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$83,500</td>
<td>67.61%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>$83,500</td>
<td>67.61%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)
Eager Park West Housing: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

Total Construction Award: $1,617,250
Total # of firms – 37 firms

*Percentage of total Construction award
Based upon Certified Payroll

Local Minority & Female Labor Hours: Goal vs. Actual

- **East Baltimore Minority/Female**
  - Goal: 0%
  - Actual: 22.2%
  - 538.0 hrs.; 6 workers

- **East Baltimore Residents**
  - Goal: 12%
  - Actual: 86.86%
  - 2,103.0 hrs.; 10 workers

- **Baltimore City Minority/Female**
  - Goal: 25%
  - Actual: 26.27%
  - 660.0 hrs.; 7 workers

- **Baltimore City Residents**
  - Goal: 25%
  - Actual: 90.91%
  - 2,201.0 hrs.; 11 workers

**Total:** 2,421 hrs.; 13 workers

Percentages are in terms of total labor hours.
Eager Park West Housing: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll

Total Workforce: 13 workers (100%)

- African American Workers: 7 (53.8%)
- Other: 6 (46.2%)

Total Female Workers
- African American: 0 (0.0%)
- Caucasian Female: 0 (0.0%)
- Hispanic Female: 0 (0.0%)
- Caucasian Male Workers: 0 (0.0%)

New Local Hires: 6
EBDI Impact Area Worker: 5

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>13</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>7</td>
<td>53.8%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>7</td>
<td>53.8%</td>
</tr>
<tr>
<td>Other</td>
<td>6</td>
<td>46.2%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>6</td>
<td>46.2%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>5</td>
<td>38.5%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>
Gateway Hotel*


*Hensel Phelps is the General Contractor of this project.
Gateway Hotel Project: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
September 2015 – December 31, 2016

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>7</td>
<td>$4,844,265</td>
<td>8.43%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>7</td>
<td>$5,770,114</td>
<td>10.04%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>6</td>
<td>$1,316,978</td>
<td>2.29%</td>
</tr>
<tr>
<td>Total</td>
<td>20</td>
<td>$11,931,357</td>
<td>20.75%</td>
</tr>
</tbody>
</table>
### Gateway Hotel Project: Contracting Summary

**Minority & Female Verified Firms: Goal vs. Actual**

**Based upon verified awarded contracts**

**September 2015 – December 31, 2016**

#### Total Construction Award: $55,171,811, 50 firms

<table>
<thead>
<tr>
<th>Location</th>
<th>Percentage</th>
<th>Award Amount</th>
<th>Firms</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>2.73%*</td>
<td>$1.50 mil</td>
<td>5 firms</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>12.89%*</td>
<td>$7.11 mil</td>
<td>18 firms</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>5.78%*</td>
<td>$3.19 mil</td>
<td>3 firms</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>6.08%*</td>
<td>$3.35 mil</td>
<td>5 firms</td>
</tr>
<tr>
<td>East Baltimore Non-Minority or Female</td>
<td>11.11%*</td>
<td>$6.13 mil</td>
<td>1 firm</td>
</tr>
<tr>
<td>Baltimore City Non-Minority or Female</td>
<td>21.73%*</td>
<td>$11.99 mil</td>
<td>4 firms</td>
</tr>
<tr>
<td>East Baltimore</td>
<td>19.62%*</td>
<td>$10.83 mil</td>
<td>9 firms</td>
</tr>
<tr>
<td>Total Baltimore City</td>
<td>20%</td>
<td>$22.45 mil</td>
<td>19 firms</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

#### Total A/E/D Award: $2,315 mil, 10 firms

<table>
<thead>
<tr>
<th>Location</th>
<th>Percentage</th>
<th>Award Amount</th>
<th>Firms</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore MBE</td>
<td>9.3%*</td>
<td>$215,760</td>
<td>1 firm</td>
</tr>
<tr>
<td>Baltimore City MBE</td>
<td>9.3%*</td>
<td>$215,760</td>
<td>1 firm</td>
</tr>
<tr>
<td>East Baltimore WBE</td>
<td>.00%*</td>
<td>$.00 mil</td>
<td>0 firms</td>
</tr>
<tr>
<td>Baltimore City WBE</td>
<td>.00%*</td>
<td>$.00 mil</td>
<td>0 firms</td>
</tr>
<tr>
<td>East Baltimore Non-Minority or Female</td>
<td>52.5%*</td>
<td>$1.216 mil</td>
<td>1 firm</td>
</tr>
<tr>
<td>Baltimore City Non-Minority or Female</td>
<td>55.3%*</td>
<td>$1.279 mil</td>
<td>2 firms</td>
</tr>
<tr>
<td>East Baltimore</td>
<td>61.9%*</td>
<td>$1.432 mil</td>
<td>2 firms</td>
</tr>
<tr>
<td>Total Baltimore City</td>
<td>64.6%*</td>
<td>$1.495 mil</td>
<td>3 firms</td>
</tr>
</tbody>
</table>

*Percentage of total A/E/D award
## Gateway Hotel Project: Workforce Summary

### Local Minority & Female Labor Hours: Goal vs. Actual

**Based upon Certified Payroll**

**September 2015 – December 31, 2016**

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal</th>
<th>Actual</th>
<th>Percentages</th>
<th>Total Labor Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority or Female</td>
<td>12%</td>
<td>6.62% (7,608.5 hrs.; 27 workers)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td></td>
<td>12% (23,077.7 hrs.; 96 workers)</td>
<td>20.09%</td>
<td></td>
</tr>
<tr>
<td>Baltimore City Minority or Female</td>
<td></td>
<td>12.34% (14,172.3 hrs.; 52 workers)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td>23%</td>
<td>36.67% (42,118.0 hrs.; 185 workers)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total:** 114,852 hrs.; 497 workers

Percentages are in terms of total labor hours.
Gateway Hotel Project: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
September 2015 – December 31, 2016

Total Workforce: 497 workers (100%)

- Unknown: 309 (62.2%)
- Caucasian: 61 (13.5%)
- African American: 36 (7.3%)
- Hispanic: 90 (18.1%)

New Local Hires: 38
EBDI Impact Area Worker: 5

<table>
<thead>
<tr>
<th>Category</th>
<th>Total</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS</td>
<td>497</td>
<td></td>
</tr>
<tr>
<td>Total Minority Workers*</td>
<td>126</td>
<td>25.4%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>36</td>
<td>7.3%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>90</td>
<td>18.1%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>17</td>
<td>3.4%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>7</td>
<td>1.1%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>2</td>
<td>0.4%</td>
</tr>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>1</td>
<td>0.2%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>1</td>
<td>0.2%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>61</td>
<td>12.3%</td>
</tr>
</tbody>
</table>

*Does not include 309 multi-ethnic/racial individual.
Eager Street Housing Phase II*

Reporting Period: January 2016 – December 31, 2016

*Paradise Homes is the General Contractor of this project.
Eager Park West Housing Phase 2: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
January 2016 – December 31, 2016

Total Construction Award: $1,700,000
Total # of firms – 24 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$278,839</td>
<td>16.40%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>0</td>
<td>$0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0.00</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>2</td>
<td>$278,839</td>
<td>16.40%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)
Eager Park West Housing Phase 2: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
January 2016 – December 31, 2016

Total Construction Award: $1,700,000
Total # of firms – 18 firms

- East Baltimore MBE: 16.4%*: $278,839
  2 firms
- Baltimore City MBE: 16.4%*: $278,839
  2 firms
- East Baltimore WBE: 2.1%*: $35,755
  1 firm
- Baltimore City WBE: 2.1%*: $35,755
  1 firm
- East Baltimore Non-Minority or Female: 7.8%*: $132,500
  3 firms
- Baltimore City Non-Minority or Female: 14.1%*: $239,887
  7 firms
- East Baltimore: 26.3%*: $447,094
  10 firms
- Total Baltimore City: 32.6%*: $554,481
  10 firms

*Percentage of total Construction award
Eager Park West Housing: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual
Based upon Certified Payroll
January 2016 – December 31, 2016

East Baltimore Minority or Female
87.8% (3,639.0 hrs.; 15 workers)

East Baltimore Residents
87.8% (3,389.0 hrs.; 14 workers)

Baltimore City Minority or Female
94.3% (3,639.0 hrs.; 15 workers)

Baltimore City Residents
94.3% (3,639.0 hrs. 15 workers)

Total: 3,859 hrs.; 16 workers

Percentages are in terms of total labor hours.
Eager Park West Housing: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
January 2016 – December 31, 2016

Total Workforce: 16 workers (100%)

<table>
<thead>
<tr>
<th>Race</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>African American</td>
<td>9</td>
<td>56.3%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>7</td>
<td>46.2%</td>
</tr>
<tr>
<td>Asian</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

New Local Hires: 1
EBDI Impact Area Worker: 0

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Total Minority Workers</th>
<th>16</th>
<th>100.0%</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American Workers</td>
<td>9</td>
<td>56.3%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>7</td>
<td>46.2%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 9 | 56.3% |
| Total African American Workers From East Baltimore | 8 | 50.0% |

<table>
<thead>
<tr>
<th>Total Female Workers</th>
<th>0</th>
<th>0.0%</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Hispanic Female</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>
Townes at Eager Park*

Reporting Period: May 2016 – December 31, 2016

*Windmere is the General Contractor of this project.
Townes at Eager Park: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
May 2016 – December 31, 2016

Total Construction Award: $5,400,879
Total # of firms - 18 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>3</td>
<td>$1,650,811</td>
<td>30.57%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>1</td>
<td>$333,201</td>
<td>6.17%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$49,000.00</td>
<td>0.91%</td>
</tr>
<tr>
<td>Total</td>
<td>5</td>
<td>$2,033,012</td>
<td>37.64%</td>
</tr>
</tbody>
</table>

*Percentage of total Construction award

African American Firms (includes Women owned African American Firms)

- **MBE**: 27%
  - $2,033,012
  - 5 firms

- **WBE**: 8%
  - $287,839
  - 2 firms

*Percentage of total Construction award
Townes at Eager Park:
Contracting Summary
 Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
May 2016 – December 31, 2016

Total Construction Award: $5,400,879
Total # of firms – 18 firms

East Baltimore MBE
30.57% *
$1,650,811
3 firms

Baltimore City MBE
36.73% *
$1,984,012
4 firms

East Baltimore WBE
0.15% *
$8,000
1 firm

Baltimore City WBE
0.15% *
$8,000
1 firm

East Baltimore Non-Minority or Female
0.02% *
$1,269
3 firms

Baltimore City Non-Minority or Female
0.18% *
$9,879
6 firms

East Baltimore
30.74% *
$1,660,080
7 firms

Total Baltimore City
20%
$2,001,890
11 firms

*Percentage of total Construction award
Townes at Eager Park: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
May 2016 – December 31, 2016

- East Baltimore Minority or Female: 11.3% (945.0 hrs.; 3 workers)
- East Baltimore Residents: 12% (999.0 hrs.; 6 workers)
- Baltimore City Minority or Female: 20.6% (1,723.5 hrs.; 6 workers)
- Baltimore City Residents: 20% (4,438.0 hrs.; 18 workers)

Total: 9,779 hrs.; 53 workers

Percentages are in terms of total labor hours.
Townes at Eager Park: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
May 2016 – December 31, 2016

Total Workforce: 36 workers (100%)

<table>
<thead>
<tr>
<th>Race/Place of Residence</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>1</td>
<td>1.9%</td>
</tr>
<tr>
<td>African American</td>
<td>6</td>
<td>11.3%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>12</td>
<td>21.1%</td>
</tr>
<tr>
<td>Unknown/Other</td>
<td>34</td>
<td>64.2%</td>
</tr>
</tbody>
</table>

New Local Hires: 7
EBDI Impact Area Worker: 4

TOTAL WORKERS: 53

Total Minority Workers: 18 (34.0%)

- African American Workers: 6 (11.3%)
- Hispanic Workers: 0 (0.0%)

Total African American Workers From Baltimore City: 6 (11.3%)
Total African American Workers From East Baltimore: 3 (5.7%)

Total Female Workers: 0 (0.0%)

- African American Female: 0 (0.0%)
- Caucasian Female: 0 (0.0%)
- Hispanic Female: 0 (0.0%)

Caucasian Male Workers: 1 (1.9%)
Broadway Services*


*Security service contractor hired by EBDI.
Broadway Services: Workforce Summary

Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2008 – December 31, 2016

East Baltimore Minority/Female
36.2%
(36,229 hrs.; 36 workers)

East Baltimore Residents
36.3%
(36,299 hrs.; 39 workers)

Baltimore City Minority/Female
77.5%
(77,503 hrs.; 79 workers)

Baltimore City Residents
77.6%
(77,627 hrs.; 87 workers)

Total: 100,012 hrs.; 133 workers

Percentages are in terms of total labor hours.
Broadway Services: Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2008 – December 31, 2016

Total Workforce: 133 workers (100%)

- African American Workers: 122 (91.7%)
- Asian Workers: 1 (0.8%)
- Caucasian Male Workers: 10 (7.5%)

**TOTAL WORKERS** | 133 | % of Total Workforce
--- | --- | ---
Total Minority Workers | 123 | 92.48%
  - African American Workers | 122 | 91.73%
  - Asian Workers | 1 | 0.75%
Total African American Workers From Baltimore City | 100 | 75.19%
  - Total African American Workers From East Baltimore | 40 | 30.08%
Total Female Workers | 37 | 27.82%
  - African American Female | 37 | 27.82%
  - Caucasian Male Workers | 10 | 7.52%

New Local Hires: 3
EBDI Pipeline: 3