Economic Inclusion Third Party Monitoring & Compliance Verification
Summary of Achievement for Construction Projects
Reporting Period: 2006 – March 31, 2014
Economic Inclusion: 
Achievement between 2006 – March 2014
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC & DPN
2006 – March 31, 2014

Total Construction Awards: $319.35 mil

- MBE: 35.7%* $113.88 mil (8% vs. Goal 27%)
- WBE: 6.7%* $21.37 mil (8% vs. Goal 13%)

Total A/E/D Awards: $27.65 mil

- MBE: 19.4%** $5.35 mil (21% vs. Goal 21%)
- WBE: 17.7%** $4.89 mil (13% vs. Goal 13%)

Total Prof. Gen. Svc. Awards: $16.08 mil

- MBE: 14.3%*** $2.3 mil (17% vs. Goal 17%)
- WBE: 9%*** $3.60 mil (9% vs. Goal 9%)

*Percentage of total CONSTRUCTION awards (including residential projects)

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC & DPN
2006 – March 31, 2014

Total Construction Awards: $319.35 mil

- Baltimore City MBE: 21.4%* $68.2 mil
- Baltimore City WBE: 4.0%* $12.86 mil
- Baltimore City Non-Minority or Female: 7.1%* $22.54 mil
- Total Baltimore City: 32.4%* $103.6 mil

Total A/E/D Awards: $27.65 mil

- Baltimore City MBE: 7.9%**: $2.17 mil
- Baltimore City WBE: 8.9%**: $2.45 mil
- Baltimore City Non-Minority or Female: 10.7%**: $2.96 mil
- Total Baltimore City: 27.4%**: $7.57 mil

Total Prof. Gen. Svc. Awards: $16.08 mil

- Baltimore City MBE: 12.0%***: $1.93 mil
- Baltimore City WBE: 6.4% ***: $1.04 mil
- Baltimore City Non-Minority or Female: 34.1% ***: $5.49 mil
- Total Baltimore City: 52.6%***: $8.45 mil

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 – March 31, 2014

<table>
<thead>
<tr>
<th>WORKERS</th>
<th>Head Count</th>
<th>HOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS*</td>
<td>4,797</td>
<td>1,807,220</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>4,692</td>
<td>1,720,626</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>126</td>
<td>86,593</td>
</tr>
<tr>
<td><strong>Baltimore City Workers</strong></td>
<td><strong>1,402</strong></td>
<td><strong>584,356</strong></td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>1,312</td>
<td>518,014</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>103</td>
<td>66,342</td>
</tr>
<tr>
<td><strong>East Baltimore City Workers</strong>*</td>
<td><strong>682</strong></td>
<td><strong>328,494</strong></td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>641</td>
<td>290,737</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>47</td>
<td>37,757</td>
</tr>
</tbody>
</table>

*EI Goals for local labor hours vary by projects.

% Labor Hours by:     Residential | Commercial
Baltimore Residents    36.2%       | 29.8%
East Baltimore Residents 12.5%      | 17.1%

NOTE: 61 workers from the 2006 - DECEMBER 2009 time period retained employment after DECEMBER 2009. Among these 61 workers, 29 are Baltimore City residents (23 minorities) and 7 are East Baltimore residents (5 minorities).

New Local Hires: 231
Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
2006 – March 31, 2014

Total Workforce: 4,797

- Hispanic: 2,122 (44.2%)
  - African American Workers: 1,040 (21.7%)
  - Hispanic Workers: 2,122 (44.2%)
  - Native American: 7 (0.1%)
  - Others: 17 (0.4%)
- Caucasian: 1,567 (32.7%)
  - Caucasian Male Workers: 1,560 (32.5%)
- African American: 1,040 (21.7%)
  - African American from Baltimore City: 743 (15.5%)
  - African American from East Baltimore: 367 (7.7%)

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>4,797</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>3,213</td>
<td>67.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>1,040</td>
<td>21.7%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>44</td>
<td>0.9%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>2,122</td>
<td>44.2%</td>
</tr>
<tr>
<td>Native American</td>
<td>7</td>
<td>0.1%</td>
</tr>
<tr>
<td>Total African American Workers</td>
<td>743</td>
<td>15.5%</td>
</tr>
<tr>
<td>From Baltimore City</td>
<td>743</td>
<td>15.5%</td>
</tr>
<tr>
<td>From East Baltimore</td>
<td>367</td>
<td>7.7%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>128</td>
<td>2.7%</td>
</tr>
<tr>
<td>African American</td>
<td>74</td>
<td>1.5%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>47</td>
<td>1.0%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>7</td>
<td>0.1%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>1,560</td>
<td>32.5%</td>
</tr>
</tbody>
</table>

*Excludes 7 Caucasian female workers and 17 worker of unknown ethnicity/race.

NOTE: NOTE: 61 workers from the 2006 - DECEMBER 2009 time period retained employment after DECEMBER 2009. Among these 61 workers, 29 are Baltimore City residents (23 minorities) and 7 are East Baltimore residents (5 minorities).

New Local Hires: 231
Economic Inclusion: 
Achievement between December 2009 – March 2014
# Contracting Summary

## Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN

December 2009 – March 31, 2014

## Geographic Location

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>35</td>
<td>$26,522,833</td>
<td>11.14%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>41</td>
<td>$16,972,061</td>
<td>7.13%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>23</td>
<td>$25,683,667</td>
<td>10.79%</td>
</tr>
<tr>
<td>Total</td>
<td>99</td>
<td>$69,178,561</td>
<td>29.06%</td>
</tr>
</tbody>
</table>

**African American Firms (includes Women owned African American Firms)**

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBE</td>
<td>54</td>
<td>$16.12 mil</td>
<td>8%</td>
</tr>
<tr>
<td>WBE</td>
<td>54</td>
<td>$73.51 mil</td>
<td>33.7%</td>
</tr>
<tr>
<td><strong>Total Construction Awards</strong>:</td>
<td><strong>328 firms</strong></td>
<td><strong>$218.46 mil</strong></td>
<td><strong>33.7%</strong></td>
</tr>
</tbody>
</table>

| MBE                         | 13              | $2.99 mil                        | 21%                 |
| WBE                         | 14              | $3.46 mil                        | 25.1%               |
| **Total A/E/D Awards**:     | **55 firms**    | **$13.77 mil**                   | **21.8%**           |

| MBE                         | 9               | $0.8 mil                         | 9%                  |
| WBE                         | 4               | $1.28 mil                        | 17%                 |
| **Total Prof. Gen. Svc Awards**: | **27 firms**   | **$5.83 mil**                    | **13.7%**           |

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*Percentage of total CONSTRUCTION awards.

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – March 31, 2014

Total Construction Awards: $218.46 mil, 328 firms

- East Baltimore MBE: 10.9% * $23.83 mil, 26 firms
- Baltimore City MBE: 17.4% * $37.94 mil, 60 firms
- East Baltimore WBE: 2.8% * $6.04 mil, 14 firms
- Baltimore City WBE: 4.6% * $10.1 mil, 27 firms
- East Baltimore Non-Minority or Female: 2.5% * $5.44 mil, 17 firms
- Baltimore City Non-Minority or Female: 9.0% * $19.75 mil, 33 firms
- East Baltimore Total: 16.2% * $35.31 mil, 57 firms
- Total Baltimore City: 20% * $67.78 mil, 120 firms

Total A/E/D Awards: $13.77 mil, 55 firms

- East Baltimore MBE: 2.9% **: $0.40 mil, 4 firms
- Baltimore City MBE: 8.3% **: $1.14 mil, 7 firms
- East Baltimore WBE: 0.3% **: $41,300, 1 firm
- Baltimore City WBE: 15.0% **: $2.06 mil, 6 firms
- East Baltimore Non-Minority or Female: 0.6% **: $78,800, 1 firm
- Baltimore City Non-Minority or Female: 3.5% **: $0.47 mil, 4 firms
- East Baltimore Total: 3.8% **: $0.52 mil, 6 firms
- Total Baltimore City: 20% **: $3.67 mil, 17 firms

Total Prof. Gen. Svc Awards: $5.83 mil, 27 firms

- East Baltimore MBE: 11.3% ***: $0.66 mil, 5 firms
- Baltimore City MBE: 22.0% ***: $1.28 mil, 9 firms
- East Baltimore WBE: 0.0% ***
- Baltimore City WBE: 45.1% ***: $2.63 mil, 3 firms
- East Baltimore Non-Minority or Female: 10.4% ***: $0.61 mil, 1 firm
- Baltimore City Non-Minority or Female: 56.3% ***: $3.29 mil, 7 firms
- East Baltimore Total: 56.3% ***: $3.29 mil, 8 firms
- Total Baltimore City: 100% ***: $5.27 mil, 17 firms

*Percentage of total CONSTRUCTION awards
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards

DPN Group
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual
Based upon Certified Payroll
December 2009 – March 31, 2014

Total: 1,498,777 hrs.; 3,802 workers

All percentages are in terms of total labor hours.
*EI Goals for local labor hours vary by projects.

---

<table>
<thead>
<tr>
<th></th>
<th>Total Workers</th>
<th>Total Hrs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS*</td>
<td>3,802</td>
<td>1,498,777</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>3,697</td>
<td>1,412,184</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>126</td>
<td>86,593</td>
</tr>
<tr>
<td><strong>Baltimore City Residents</strong></td>
<td>1,018</td>
<td>470,550</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>928</td>
<td>404,209</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>103</td>
<td>66,342</td>
</tr>
<tr>
<td><em><strong>East Baltimore City Residents</strong></em></td>
<td>549</td>
<td>291,753</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>508</td>
<td>253,996</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>47</td>
<td>37,757</td>
</tr>
</tbody>
</table>

*21 Security employees also worked on a construction site.
**13 Security employees also worked on a construction site.
***6 Security employees also worked on a construction site.

All percentages are in terms of total labor hours.
*EI Goals for local labor hours vary by projects.
**Workforce Summary**
Verified Head Count by Race and Place of Residence

**Based upon Certified Payroll**
December 2009 – March 31, 2014

**Total Workforce:** 3,802

<table>
<thead>
<tr>
<th>Race/Place of Residence</th>
<th>Count (Percentage)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Hispanic</strong></td>
<td>1,841 (48.4%)</td>
</tr>
<tr>
<td><strong>African American</strong></td>
<td>770 (20.3%)</td>
</tr>
<tr>
<td><strong>Asian</strong></td>
<td>43 (1.1%)</td>
</tr>
<tr>
<td><strong>Hispanic</strong></td>
<td>1,841 (48.4%)</td>
</tr>
<tr>
<td><strong>Native American</strong></td>
<td>4 (0.1%)</td>
</tr>
<tr>
<td><strong>Others</strong></td>
<td>17 (0.4%)</td>
</tr>
<tr>
<td><strong>Caucasian Male Workers</strong></td>
<td>1,122 (29.5%)</td>
</tr>
<tr>
<td><strong>Caucasian Female Workers</strong></td>
<td>119 (3.1%)</td>
</tr>
<tr>
<td><strong>Total Workforce</strong></td>
<td>3,802</td>
</tr>
<tr>
<td><strong>Total Minority Workers</strong></td>
<td>2,658 (69.9%)</td>
</tr>
<tr>
<td><strong>African American Workers</strong></td>
<td>770 (20.3%)</td>
</tr>
<tr>
<td><strong>Asian Workers</strong></td>
<td>43 (1.1%)</td>
</tr>
<tr>
<td><strong>Hispanic Workers</strong></td>
<td>1,841 (48.4%)</td>
</tr>
<tr>
<td><strong>Native American</strong></td>
<td>4 (0.1%)</td>
</tr>
<tr>
<td><strong>Total African American Workers</strong></td>
<td>544 (14.3%)</td>
</tr>
<tr>
<td><strong>Total African American Workers</strong></td>
<td>297 (7.8%)</td>
</tr>
<tr>
<td><strong>Total Female Workers</strong></td>
<td>119 (3.1%)</td>
</tr>
<tr>
<td><strong>African American</strong></td>
<td>68 (1.8%)</td>
</tr>
<tr>
<td><strong>Hispanic</strong></td>
<td>46 (1.2%)</td>
</tr>
<tr>
<td><strong>Caucasian</strong></td>
<td>5 (0.1%)</td>
</tr>
<tr>
<td><strong>Caucasian Male Workers</strong></td>
<td>1,122 (29.5%)</td>
</tr>
</tbody>
</table>

*Excludes 5 Caucasian female workers and 17 worker of unknown ethnicity/race.*
Economic Inclusion: Achievement through December 2009
# Contracting Summary

Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC
2006 - December 2009

### African American Firms (includes Women-owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Total</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
</tbody>
</table>

^The data on firms by race prior to December 2009 is inconclusive at this point.

---

**Construction:** $100.89 mil

<table>
<thead>
<tr>
<th></th>
<th>MBE</th>
<th>WBE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Actual</td>
<td>40%</td>
<td>5.2%</td>
</tr>
<tr>
<td>Goal</td>
<td>27%</td>
<td>8%</td>
</tr>
</tbody>
</table>

*Percentage of total CONSTRUCTION awards

**A/E/D:** $13.88 mil

<table>
<thead>
<tr>
<th></th>
<th>MBE</th>
<th>WBE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Actual</td>
<td>17%</td>
<td>10.3%</td>
</tr>
<tr>
<td>Goal</td>
<td>21%</td>
<td>13%</td>
</tr>
</tbody>
</table>

**Percentage of total AED awards

**Prof. Gen. Svc.:** $10.25 mil

<table>
<thead>
<tr>
<th></th>
<th>MBE</th>
<th>WBE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Actual</td>
<td>9.9%</td>
<td>9%</td>
</tr>
<tr>
<td>Goal</td>
<td>17%</td>
<td>9%</td>
</tr>
</tbody>
</table>

**Percentage of total Prof. Gen. Svc. awards

---

*The data on firms by race prior to December 2009 is inconclusive at this point.*
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC
2006 - December 2009

Construction: $100.89 mil

- Baltimore City MBE: 30.0%* ($30.26 mil)
- Baltimore City WBE: 2.7%* ($2.76 mil)
- Baltimore City Non-Minority or Female: 2.8%* ($2.78 mil)
- Total Baltimore City: 20% ($35.8 mil)

A/E/D: $13.88 mil

- Baltimore City MBE: 7.4%** ($1.03 mil)
- Baltimore City WBE: 2.8%** ($0.39 mil)
- Baltimore City Non-Minority or Female: 17.9%** ($2.48 mil)
- Total Baltimore City: 20% ($3.9 mil)

Prof. Gen. Svc.: $10.25 mil

- Baltimore City MBE: 6.3%*** ($0.65 mil)
- Baltimore City WBE: 4.2%*** ($0.43 mil)
- Baltimore City Non-Minority or Female: 20.6%*** ($2.11 mil)
- Total Baltimore City: 20% ($3.19 mil)

*Percentage of total CONSTRUCTION awards
**Percentage of total AED awards
***Percentage of total Prof. Gen. Svc. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 - December 2009

- **East Baltimore Minority/Female**
  - 8.1%
  - 25,037 hrs.; 99 workers

- **East Baltimore Residents**
  - 11.9%
  - 36,741 hrs.; 140 workers

- **Baltimore City Minority/Female**
  - 20.2%
  - 62,309 hrs.; 258 workers

- **Baltimore City Residents**
  - 36.9%
  - 113,805 hrs.; 412 workers

**Total:** 308,442 hrs. (100%); 1,056 workers

NOTE: EI Goals for local labor hours vary by projects. Percentages are in terms of total labor hours.
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2006 - December 2009

Total Workforce: 1,056 workers

<table>
<thead>
<tr>
<th>Race</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>462</td>
<td>43.8%</td>
</tr>
<tr>
<td>African American</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>3</td>
<td>0.3%</td>
</tr>
<tr>
<td>Asian</td>
<td>1</td>
<td>0.1%</td>
</tr>
</tbody>
</table>

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>594</td>
<td>56.3%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>3</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

Total African American Workers From Baltimore City: 222 (21.0%)
Total African American Workers From East Baltimore: 75 (7.1%)
Total Female Workers: 10 (1.0%)

<table>
<thead>
<tr>
<th>Gender</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>7</td>
<td>0.7%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>2</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

Caucasian Male Workers: 460 (43.6%)

*Excludes 2 non-minority women.
Achievement for Active Projects
East Baltimore Learning Center*

Reporting Period: April 2010 – March 31, 2014

*The school building and land are owned by EBCS (an independent non-profit), with shared spaces (gym, auditorium, library, and fields) owned by Baltimore City Public School System. The school is operated by John Hopkins University / Morgan State University. as a charter.
EBLC: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
April 2010 – March 31, 2014

**Percentage of total Construction award**

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>7</td>
<td>$6,237,887</td>
<td>13.48%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>12</td>
<td>$4,007,759</td>
<td>8.66%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>3</td>
<td>$2,972,325</td>
<td>6.42%</td>
</tr>
<tr>
<td>Total</td>
<td>22</td>
<td>$13,217,972</td>
<td>28.56%</td>
</tr>
</tbody>
</table>

**Percentage of total A/E/D award**

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>4</td>
<td>$0.77mil</td>
<td>23.5%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>4</td>
<td>$0.61mil</td>
<td>18.4%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$0.21mil</td>
<td>8.4%</td>
</tr>
<tr>
<td>Total</td>
<td>11</td>
<td>$1.59mil</td>
<td>27%</td>
</tr>
</tbody>
</table>

**Percentage of total Prof. Gen. Svc. award**

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>1</td>
<td>$0.51mil</td>
<td>17.7%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>3</td>
<td>$0.21mil</td>
<td>17.7%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$0.05mil</td>
<td>8.4%</td>
</tr>
<tr>
<td>Total</td>
<td>5</td>
<td>$0.77mil</td>
<td>27%</td>
</tr>
</tbody>
</table>
EBLC: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
April 2010 – March 31, 2014

Total Construction Award: $41.8 mil, 81 firms
- East Baltimore MBE: 14.7%*: $6.15 mil, 6 firms
- Baltimore City MBE: 23.8%*: $9.94 mil, 16 firms
- East Baltimore WBE: 3.7%*: $1.53 mil, 5 firms
- Baltimore City WBE: 3.7%*: $1.53 mil, 6 firms
- East Baltimore Non-Minority or Female: 10.3%*: $4.29 mil, 9 firms
- Baltimore City Non-Minority or Female: 15.1%*: $6.3 mil, 12 firms
- East Baltimore: 28.7%*: $11.97 mil, 20 firms
- Total Baltimore City: 42.5%*: $17.77 mil, 34 firms

Total A/E/D Award: $3.3 mil, 18 firms
- East Baltimore MBE: 2.6%**: $84,250, 1 firm
- Baltimore City MBE: 13.2%**: $0.44 mil, 3 firms
- East Baltimore WBE: 1.3%**: $41,300, 1 firm
- Baltimore City WBE: 2.4%**: $78,800, 1 firm
- East Baltimore Non-Minority or Female: 2.5%**: $83,600, 2 firms
- Baltimore City Non-Minority or Female: 6.2%**: $0.2 mil, 3 firms
- East Baltimore: 29.4%**: $0.97 mil, 8 firms
- Total Baltimore City: 20%: $0.97 mil, 8 firms

Total Prof. Gen. Svc. Award: $1.2 mil, 12 firms
- East Baltimore MBE: 17.7%***: $0.21 mil, 3 firms
- Baltimore City MBE: 42.7%***: $0.51 mil, 1 firm
- East Baltimore WBE: 8.1%***: $96,525, 1 firm
- Baltimore City WBE: 23.8%***: $9.94 mil, 5 firms
- East Baltimore Non-Minority or Female: 14.7%***: $1.53 mil, 12 firms
- Baltimore City Non-Minority or Female: 10.3%***: $4.29 mil, 16 firms
- East Baltimore: 28.7%***: $11.97 mil, 20 firms
- Total Baltimore City: 20%: $0.97 mil, 5 firms

*Percentage of total Construction award
**Percentage of total A/E/D award
***Percentage of total Prof. Gen. Svc. award
### EBLC: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

**Based upon Certified Payroll**
April 2010 – March 31, 2014

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal Percentage</th>
<th>Actual Percentage</th>
<th>Total Labor Hours</th>
<th>Total Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority/Female</td>
<td>12.8%</td>
<td>12.8%</td>
<td>30,170 hrs.; 99 workers</td>
<td></td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td></td>
<td>17.9%</td>
<td>42,050.8 hrs.; 138 workers</td>
<td></td>
</tr>
<tr>
<td>Baltimore City Minority/Female</td>
<td></td>
<td>20.3%</td>
<td>47,857.6 hrs.; 222 workers</td>
<td></td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td></td>
<td>20%</td>
<td>82,577.3 hrs.; 340 workers</td>
<td></td>
</tr>
</tbody>
</table>

**Total:** 235,287.5 hrs.; 1,050 workers

Percentages are in terms of total labor hours.
EBLC: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
April 2010 – March 31, 2014

Total Workforce: 1,050 workers (100%)

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Number</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>606</td>
<td>57.7%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>165</td>
<td>15.7%</td>
</tr>
<tr>
<td>Asian</td>
<td>5</td>
<td>0.5%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>434</td>
<td>41.3%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>2</td>
<td>0.2%</td>
</tr>
<tr>
<td>Other</td>
<td>4</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

Total African American Workers From Baltimore City: 125 (11.9%)
Total African American Workers From East Baltimore: 47 (4.5%)

Total Female Workers: 14 (1.3%)
- African American: 8 (0.8%)
- Caucasian Female: 2 (0.2%)
- Hispanic Female: 4 (0.4%)

Caucasian Male Workers: 438 (41.7%)

*Does not include 2 Caucasian female workers and 4 workers of Other race/ethnicity.
Eager Park West*

Reporting Period: March 31 2011 – March 31, 2014

*Residential project by FC-NEBP.
MBE/WBE/LBE Contracting: Total Contracts
Breakdown by Ethnicity/Race Classification
Eager Park West
As of March 31, 2014

Total Construction Award:
$525,000, 6 firms

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>1</td>
<td>$407,625</td>
<td>77.65%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>3</td>
<td>$105,517</td>
<td>20.10%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>4</td>
<td>$513,142</td>
<td>97.74%</td>
</tr>
</tbody>
</table>
Local & East Baltimore MBE/WBE/LBE Contracting: Total Contracts
Breakdown by Ethnicity/Race Classification
Eager Park West
As of March 31, 2014

Total Construction Award:
$525,000, 6 firms

- East Baltimore MBE: 77.6%*, $407,625, 1 firm
- Baltimore City MBE: 90.6%*, $475,642, 3 firms
- East Baltimore WBE: .00%*, $0, 0 firm
- Baltimore City WBE: 7.1%*, $37,500, 1 firm
- East Baltimore Non-Minority or Female: 2.10%*, $11,025, 1 firm
- Baltimore City Non-Minority or Female: 2.10%*, $11,025, 1 firm
- East Baltimore: 79.7%*, $418,650, 2 firm
- Total Baltimore City: 99.8%*, $524,167, 5 firms

*Percentage of total Construction award
EMPLOYMENT – Head Count and Labor Hours, Breakdown by Geography
BASED ON ANALYSIS OF CERTIFIED PAYROLLS
Eager Park West: As of March 31, 2014

East Baltimore Minority/Female
- 58.66% (5,157.5 hrs.; 14 workers)

East Baltimore Residents
- 12%

Baltimore City Minority/Female
- 80.92% (7,114.4 hrs.; 19 workers)

Baltimore City Residents
- 25%

Total: 8,792 hrs.; 25 workers

Percentages are in terms of total labor hours.
EMPLOYMENT – Head Count and Labor Hours, Breakdown by Race
BASED ON ANALYSIS OF CERTIFIED PAYROLLS
Eager Park West: As of March 31, 2014

Total Workforce: 25 workers (100%)

- African American Workers: 21 (84.0%)
- Hispanic: 4 (16.0%)

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS</td>
<td>25</td>
<td>100.0%</td>
</tr>
<tr>
<td>Total Minority Workers</td>
<td>25</td>
<td>100.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>21</td>
<td>84.0%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>4</td>
<td>16.0%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>19</td>
<td>76.0%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>14</td>
<td>56.0%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

New Local Hires: 17
EBDI Pipeline: 17
Maryland Public Health Lab

Reporting Period: April 2010 – March 31, 2014

Reporting by Early Morning Software

*Maryland Economic Development Corp. is the contract owner and the Department of Health & Mental Hygiene is the tenant. Forest City-New East Baltimore Partnership is the developer.
MARYLAND PUBLIC HEALTH LAB - FEMALE CONTRACTING INCLUSION SUMMARY

ALL LOCAL FIRMS

Goal Vs. Actual

Contract Value with Change Orders 1 – 71: $110,625,582

As of March 31, 2014

- 6 firms / $11,079,328
  BC Non-Minority/Female – 10.02%

- 6 firms / $2,454,216
  EB WBE – 2.22%

- 13 firms / $4,644,479
  BC WBE – 4.20%

- 10 firms / $14,019,050
  EB MBE – 12.67%

- 16 firms / $17,134,341
  BC MBE – 15.49%

- 36 firms / $32,858,148
  LBE – 29.70%

0% 10% 20% 30% 40%
Goal Vs. Actual
Contract Value with Change Orders 1 – 71: $110,625,582
As of March 31, 2014

M/WBE Verified Firms as of March 31, 2014
- WBE: 6.22% (22 firms/$6,876,615)
- MBE: 32.90% (30 firms/$36,396,869)

African-American Verified Firms as of March 31, 2014
- Non-BC African American: 13.81% (14 firms/$15,273,310)
- EB African American: 10.92% (9 firms/$12,085,829)
- BC African American: 3.96% (9 firms/$4,385,215)

6 firms /$2,454,216
13 firms /$4,644,479
16 firms /$17,023,273
35 firms /$32,178,981
MARYLAND PUBLIC HEALTH LAB VERIFIED INCLUSION LABOR SUMMARY
as of March 31, 2014

<table>
<thead>
<tr>
<th>Race</th>
<th>Baltimore City Resident</th>
<th>East Baltimore Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>171</td>
<td>111</td>
</tr>
<tr>
<td>Asian American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Caucasian</td>
<td>39</td>
<td>21</td>
</tr>
<tr>
<td>Hispanic American</td>
<td>58</td>
<td>53</td>
</tr>
<tr>
<td>Native American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Non Defined</td>
<td>2</td>
<td>2</td>
</tr>
</tbody>
</table>

Head Count as of 03/31/14
1,101

African American Workers, 173, 24%
Hispanic Workers, 377, 53%
Caucasian Workers, 156, 22%
Non-Defined Workers, 7, 1%
Native American Workers, 1, 0.001%
Asian American Workers, 1, 0.001%
MARYLAND PUBLIC HEALTH LAB VERIFIED INCLUSION LABOR SUMMARY
as of March 31, 2014

Race

Baltimore City Resident

East Baltimore Minority/Female
19.81% of total verified

Baltimore City Minority/ Female
26.55% of total verified

Baltimore City Residence
31.43% of total verified

Total Minority/Female Workers
69.66% of total verified

Total Workers

African American
123
91

Asian American
0
0

Caucasian
25
15

Hispanic American
54
49

Native American
0
0

Non Defined
1
1

African American Workers, 173, 24%
Hispanic Workers, 377, 53%
Caucasian Workers, 156, 22%
Non-Defined Workers, 7, 1%
Native American Workers, 1, 0.001%
Asian American Workers, 1, 0.001%

Head Count as of 9/30/13

716

African American Workers, 176, 24%
Hispanic Workers, 380, 52%
Caucasian Workers, 168, 23%
Non-Defined Workers, 7, 1%
Native American Workers, 1, 0%
Asian American Workers, 1, 0%

Head Count as of 10/31/13

733
Broadway Services*

Reporting Period: 2008 – March 31, 2014

*Security service contractor hired by EBDI.
Broadway Services: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2008 – March 31, 2014

Percentages are in terms of total labor hours.

East Baltimore Minority/Female
- Goal: 40.6%
- Actual: 50.7%
- Hours: 33,476
- Workers: 36

East Baltimore Residents
- Goal: 40.7%
- Actual: 50.7%
- Hours: 33,546
- Workers: 39

Baltimore City Minority/Female
- Goal: 75.4%
- Actual: 75.3%
- Hours: 62,131
- Workers: 87

Baltimore City Residents
- Goal: 75.3%
- Actual: 75.3%
- Hours: 62,007
- Workers: 79

Total: 82,382 hrs.; 120 workers
**Broadway Services: Workforce Summary**

Verified Head Count by Race and Place of Residence

Based upon Certified Payroll

2008 – March 31, 2014

---

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th></th>
<th>120</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Minority Workers</strong></td>
<td>110</td>
<td>91.67%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>109</td>
<td>90.83%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>1</td>
<td>0.83%</td>
</tr>
</tbody>
</table>

| **Total African American Workers** | 88 | 73.33%              |
| From Baltimore City           |

| **Total African American Workers** | 38 | 31.67%              |
| From East Baltimore            |

| **Total Female Workers** | 34 | 28.33%              |
| African American Female      |

| Caucasian Male Workers      | 10 | 8.33%               |

---

New Local Hires: 3
EBDI Pipeline: 3