Economic Inclusion Third Party Monitoring & Compliance Verification
Summary of Achievement for Construction Projects
Reporting Period: 2006 – December 31, 2013
Economic Inclusion:
Achievement between 2006 – December 2013
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBU/L GPUAC & DPN
2006 – December 31, 2013

Total Construction Awards: $319.35 mil

- MBE: $112.33 mil (35.2%)
- WBE: $20.56 mil (6.4%)*

Total A/E/D Awards: $27.65 mil

- MBE: $5.35 mil (19.4%**)
- WBE: $4.89 mil (17.7%**)

Total Prof. Gen. Svc. Awards: $16.08 mil

- MBE: $2.3 mil (14.3%***)
- WBE: $3.60 mil (22.4%***)

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/ GPUAC & DPN
2006 – December 31, 2013

Total Construction Awards: $319.35 mil

- Baltimore City MBE: 21.0%* ($67.02 mil)
- Baltimore City WBE: 4.0%* ($12.72 mil)
- Baltimore City Non-Minority or Female: 6.6%* ($20.90 mil)
- Total Baltimore City: 31.5%* ($100.64 mil)

Total A/E/D Awards: $27.65 mil

- Baltimore City MBE: 7.9%** ($2.17 mil)
- Baltimore City WBE: 8.9%** ($2.45 mil)
- Baltimore City Non-Minority or Female: 10.7%** ($2.96 mil)
- Total Baltimore City: 27.4%** ($7.57 mil)

Total Prof. Gen. Svc. Awards: $16.08 mil

- Baltimore City MBE: 12.0%*** ($1.93 mil)
- Baltimore City WBE: 6.4% *** ($1.04 mil)
- Baltimore City Non-Minority or Female: 34.1% *** ($5.49 mil)
- Total Baltimore City: 52.6% *** ($8.45 mil)

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 – December 31, 2013

**NOTE:** 61 workers from the 2006 - DECEMBER 2009 time period retained employment after DECEMBER 2009. Among these 61 workers, 29 are Baltimore City residents (23 minorities) and 7 are East Baltimore residents (5 minorities).

New Local Hires: 230
Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
2006 – December 31, 2013

Total Workforce: 4,442

- Hispanic: 2,000 (45.0%)
- African American: 973 (21.9%)
- Caucasian: 1,409 (31.7%)
- Asian: 38 (0.9%)
- Native American: 7 (0.2%)
- Others: 15 (0.3%)

TOTAL WORKERS

<table>
<thead>
<tr>
<th>Minority</th>
<th>Total</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority</td>
<td>3,018</td>
<td>67.9%</td>
</tr>
<tr>
<td>African American</td>
<td>973</td>
<td>21.9%</td>
</tr>
<tr>
<td>Asian</td>
<td>38</td>
<td>0.9%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>2,000</td>
<td>45.0%</td>
</tr>
<tr>
<td>Native American</td>
<td>7</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 713 | 16.1% |
| Total African American Workers From East Baltimore | 365 | 8.2% |

Total Female Workers | 124 | 2.8% |
- African American | 71 | 1.6% |
- Hispanic | 46 | 1.0% |
- Caucasian | 7 | 0.2% |

Caucasian Male Workers: 1,402 (31.6%)

*Excludes 7 Caucasian female workers and 15 worker of unknown ethnicity/race.

NOTE: NOTE: 61 workers from the 2006 - DECEMBER 2009 time period retained employment after DECEMBER 2009. Among these 61 workers, 29 are Baltimore City residents (23 minorities) and 7 are East Baltimore residents (5 minorities).

New Local Hires: 230
Economic Inclusion: 
Achievement between December 2009 – December 2013
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – December 31, 2013

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>34</td>
<td>$22,654,718</td>
<td>9.52%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>41</td>
<td>$16,475,799</td>
<td>6.92%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>23</td>
<td>$28,516,384</td>
<td>11.98%</td>
</tr>
<tr>
<td>Total</td>
<td>98</td>
<td>$67,646,901</td>
<td>28.42%</td>
</tr>
</tbody>
</table>

*Percentage of total CONSTRUCTION awards.

**Percentage of total AED awards

***Percentage of total PROF. GEN. SVC. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – December 31, 2013

Total Construction Awards: $218.46 mil, 320 firms

- East Baltimore MBE
  - 10.6%: $23.15 mil
  - 25 firms
- Baltimore City MBE
  - 16.8%: $36.76 mil
  - 58 firms
- East Baltimore WBE
  - 2.7%: $5.89 mil
  - 14 firms
  - 4.6%: $9.95 mil
  - 27 firms
- Baltimore City WBE
  - 1.9%: $4.15 mil
  - 16 firms
  - 8.3%: $18.12 mil
  - 31 firms
- East Baltimore Non-Minority or Female
  - 15.2%: $33.19 mil
  - 55 firms
  - 29.7%: $64.83 mil
  - 116 firms
- Baltimore City Non-Minority or Female
  - 3.8%: $0.52 mil
  - 6 firms

Total Construction Awards: $13.77 mil, 55 firms

- East Baltimore MBE
  - 2.9%: $0.40 mil
  - 4 firms
- Baltimore City MBE
  - 8.3%: $1.14 mil
  - 7 firms
- East Baltimore WBE
  - 0.3%: $41,300
  - 1 firm
- Baltimore City WBE
  - 0.6%: $78,800
  - 1 firm
- East Baltimore Non-Minority or Female
  - 0.3%: $0.47 mil
  - 4 firms
- Baltimore City Non-Minority or Female
  - 3.5%: $0.47 mil
  - 4 firms
- East Baltimore Total
  - 3.8%: $0.52 mil
  - 6 firms
- Baltimore City Total
  - 3.8%: $0.52 mil
  - 6 firms

Total Construction Awards: $5.83 mil, 27 firms

- East Baltimore MBE
  - 11.3%: $0.66 mil
  - 5 firms
- Baltimore City MBE
  - 22.0%: $1.28 mil
  - 9 firms
- East Baltimore WBE
  - 0.0%
- Baltimore City WBE
  - 0.0%
- East Baltimore Non-Minority or Female
  - 45.1%: $2.63 mil
  - 3 firms
- Baltimore City Non-Minority or Female
  - 57.9%: $3.37 mil
  - 7 firms
- East Baltimore Total
  - 56.3%: $3.29 mil
  - 8 firms
- Baltimore City Total
  - 90.3%: $5.27 mil
  - 17 firms

*Percentage of total CONSTRUCTION awards
**Percentage of total AED awards
***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
December 2009 – December 31, 2013

Total: 1,264,825 hrs.; 3,447 workers

All percentages are in terms of total labor hours.
*EI Goals for local labor hours vary by projects.

<table>
<thead>
<tr>
<th></th>
<th>Total Workers</th>
<th>Total Hrs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS*</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>3,342</td>
<td>1,178,232</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>126</td>
<td>86,593</td>
</tr>
<tr>
<td><strong>Baltimore City Residents</strong></td>
<td>945</td>
<td>419,940</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>855</td>
<td>353,598</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>103</td>
<td>66,342</td>
</tr>
<tr>
<td><em><strong>East Baltimore City Residents</strong></em></td>
<td>532</td>
<td>271,353</td>
</tr>
<tr>
<td>Construction Site Workers</td>
<td>491</td>
<td>233,596</td>
</tr>
<tr>
<td>Security and Janitorial Svc.</td>
<td>47</td>
<td>37,757</td>
</tr>
</tbody>
</table>

*21 Security employees also worked on a construction site.
**13 Security employees also worked on a construction site.
***6 Security employees also worked on a construction site.

All percentages are in terms of total labor hours.
*EI Goals for local labor hours vary by projects.
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
December 2009 – December 31, 2013

Total Workforce: 3,447

TOTAL WORKERS
3,447 % of Total Workforce
2,463 71.5%
African American Workers 703 20.4%
Asian Workers 37 1.1%
Hispanic Workers 1,719 49.9%
Native American 4 0.1%

Total African American Workers From Baltimore City 514 14.9%
Total African American Workers From East Baltimore 295 8.6%

Total Female Workers 115 3.3%
African American 65 1.9%
Hispanic 45 1.3%
Caucasian 5 0.1%
Caucasian Male Workers 964 28.0%

*Excludes 5 Caucasian female workers and 15 worker of unknown ethnicity/race..
Economic Inclusion: 
Achievement through December 2009
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts by GBUL/ GPUAC
2006 - December 2009

African American Firms (includes Women-owned African American Firms) ^

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Total</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
</tbody>
</table>

^The data on firms by race prior to December 2009 is inconclusive at this point.
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts by GBL/GPUAC
2006 - December 2009

Construction: $100.89 mil

- Total Baltimore City: 20%
- Baltimore City MBE: 30.0%*
- Baltimore City WBE: 2.7%*
- Baltimore City Non-Minority or Female: 2.8%*
- Total Baltimore City: $30.26 mil

A/E/D: $13.88 mil

- Total Baltimore City: 20%
- Baltimore City MBE: 7.4%**
- Baltimore City WBE: 2.8%**
- Baltimore City Non-Minority or Female: 35.5%**
- Total Baltimore City: $1.03 mil

Prof. Gen. Svc.: $10.25 mil

- Total Baltimore City: 20%
- Baltimore City MBE: 6.3%***
- Baltimore City WBE: 4.2%***
- Baltimore City Non-Minority or Female: 20.6%***
- Total Baltimore City: $0.65 mil

*Percentage of total CONSTRUCTION awards
**Percentage of total AED awards
***Percentage of total Prof. Gen. Svc. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2006 - December 2009

- East Baltimore Minority/Female: 8.1% (25,037 hrs.; 99 workers)
- East Baltimore Residents: 11.9% (36,741 hrs.; 140 workers)
- Baltimore City Minority/Female: 20.2% (62,309 hrs.; 258 workers)
- Baltimore City Residents: 36.9% (113,805 hrs.; 412 workers)

Total: 308,442 hrs. (100%); 1,056 workers

NOTE: EI Goals for local labor hours vary by projects. Percentages are in terms of total labor hours.
Workforce Summary
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2006 - December 2009

Total Workforce: 1,056 workers

<table>
<thead>
<tr>
<th>Race</th>
<th>Count</th>
<th>% of Total Historical Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>594</td>
<td>56.3%</td>
</tr>
<tr>
<td>African American</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Asian</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>3</td>
<td>0.3%</td>
</tr>
</tbody>
</table>

Total African American Workers From Baltimore City: 222 (21.0%)
Total African American Workers From East Baltimore: 75 (7.1%)

Total Female Workers: 10 (1.0%)
- African American: 7 (0.7%)
- Hispanic: 1 (0.1%)
- Caucasian: 2 (0.2%)

Caucasian Male Workers: 460 (43.6%)

*Excludes 2 non-minority women.
Achievement for Active Projects
East Baltimore Learning Center*

Reporting Period: April 2010 – December 31, 2013

*The school building and land are owned by EBCS (an independent non-profit), with shared spaces (gym, auditorium, library, and fields) owned by Baltimore City Public School System. The school is operated by John Hopkins University / Morgan State University. as a charter.
EBLC: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
April 2010 – December 31, 2013

Total Construction Award:
$41.8 mil, 74 firms

Total A/E/D Award:
$3.3 mil, 18 firms

Total Prof. Gen. Svc. Award:
$1.2 mil, 12 firms

% of Total Construction award

- WBE: 6.5%*
  - $2.72 mil
  - 13 firms
- MBE: 27%
  - $12.32 mil
  - 19 firms

% of Total A/E/D award

- WBE: 8%
  - $0.61 mil
  - 5 firms
- MBE: 21%
  - $0.77 mil
  - 4 firms

% of Total Prof. Gen. Svc. award

- WBE: 9%
  - $0.21 mil
  - 3 firms
- MBE: 17%
  - $0.51 mil
  - 1 firm

*Percentage of total Construction award
**Percentage of total A/E/D award
***Percentage of total Prof. Gen. Svc. award

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>6</td>
<td>$5,559,003</td>
<td>12.01%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>12</td>
<td>$3,545,493</td>
<td>7.66%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>3</td>
<td>$2,907,397</td>
<td>6.28%</td>
</tr>
<tr>
<td>Total</td>
<td>21</td>
<td>$12,011,894</td>
<td>25.96%</td>
</tr>
</tbody>
</table>
EBLC: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
April 2010 – December 31, 2013

Total Construction Award: $41.8 mil, 74 firms

- East Baltimore MBE: 13.1%*: $5.47 mil, 5 firms
- Baltimore City MBE: 21.1%*: $8.8 mil, 14 firms
- East Baltimore WBE: 3.3%*: $1.38 mil, 5 firms
- Baltimore City WBE: 3.3%*: $1.38 mil, 6 firms
- East Baltimore Non-Minority or Female: 7.2%*: $3 mil, 8 firms
- Baltimore City Non-Minority or Female: 11.6%*: $4.83 mil, 10 firms
- East Baltimore: 23.6%*: $9.85 mil, 18 firms
- Total Baltimore City: 20%: $15.01 mil, 30 firms

*Percentage of total Construction award

Total A/E/D Award: $3.3 mil, 18 firms

- East Baltimore MBE: 2.6%**: $84,250, 1 firm
- Baltimore City MBE: 13.2%**: $0.44 mil, 3 firms
- East Baltimore WBE: 1.3%**: $41,300, 1 firm
- Baltimore City WBE: 2.4%**: $78,800, 1 firm
- East Baltimore Non-Minority or Female: 2.5%**: $83,600, 2 firms
- Baltimore City Non-Minority or Female: 6.2%**: $0.2 mil, 3 firms
- East Baltimore: 29.4%**: $0.97 mil, 8 firms
- Total Baltimore City: 20%: $0.97 mil, 8 firms

**Percentage of total AED award

Total Prof. Gen. Svc. Award: $1.2 mil, 12 firms

- East Baltimore MBE: 17.7%***: $0.21 mil, 3 firms
- Baltimore City MBE: 42.7%***: $0.51 mil, 1 firm
- East Baltimore WBE: 8.1%***: $96,525, 1 firm
- Baltimore City WBE: 11.6%***: $51,300, 2 firms
- East Baltimore Non-Minority or Female: 3.3%***: $1.38 mil, 5 firms
- Baltimore City Non-Minority or Female: 3.3%***: $1.38 mil, 5 firms
- East Baltimore: 13.1%***: $1.38 mil, 5 firms
- Total Baltimore City: 20%: $0.81 mil, 5 firms

***Percentage of total Prof. Gen. Svc. award
EBLC: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual
Based upon Certified Payroll
April 2010 – December 31, 2013

Percentages are in terms of total labor hours.

East Baltimore Minority/Female
- Goal: 12.9%
- Actual: 17.3%
- (25,026 hrs.; 90 workers)
- (33,581.8 hrs.; 121 workers)

Baltimore City Minority/Female
- Goal: 19.6%
- Actual: 20%
- (38,142.3 hrs.; 192 workers)
- (63,577.4 hrs.; 291 workers)

East Baltimore Residents
- Goal: 0%
- Actual: 32.7%
- (63,577.4 hrs.; 291 workers)

Baltimore City Residents
- Goal: 0%
- Actual: 20%
- (25,026 hrs.; 90 workers)
- (33,581.8 hrs.; 121 workers)

Total: 194,699.7 hrs.; 929 workers
EBLC: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
April 2010 – December 31, 2013

Total Workforce: 929 workers (100%)

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hispanic</td>
<td>398</td>
<td>42.8%</td>
</tr>
<tr>
<td>African American</td>
<td>140</td>
<td>15.1%</td>
</tr>
<tr>
<td>Asian</td>
<td>3</td>
<td>0.3%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>398</td>
<td>42.8%</td>
</tr>
<tr>
<td>Native American</td>
<td>2</td>
<td>0.2%</td>
</tr>
<tr>
<td>Other</td>
<td>4</td>
<td>0.4%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>382</td>
<td>41.1%</td>
</tr>
<tr>
<td>Asian</td>
<td>3</td>
<td>0.3%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>398</td>
<td>42.8%</td>
</tr>
<tr>
<td>Native American</td>
<td>2</td>
<td>0.2%</td>
</tr>
<tr>
<td>Other</td>
<td>4</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

New Local Hires: 23
EBDI Pipeline: 23

Total Minority Workers*: 543 (58.4%)
- African American Workers: 140 (15.1%)
- Asian: 3 (0.3%)
- Hispanic Workers: 398 (42.8%)
- Native American Workers: 2 (0.2%)

Total African American Workers From Baltimore City: 106 (11.4%)
Total African American Workers From East Baltimore: 44 (4.7%)

Total Female Workers: 11 (1.2%)
- African American: 5 (0.5%)
- Caucasian Female: 2 (0.2%)
- Hispanic Female: 4 (0.4%)

Caucasian Male Workers: 380 (40.9%)

*Does not include 2 Caucasian female workers and 4 workers of Other race/ethnicity.
Eager Park West*

Reporting Period: March 31 2011 – December 31, 2013

*Residential project by FC-NEBP.
MBE/WBE/LBE Contracting: Total Contracts
Breakdown by Ethnicity/Race Classification
Eager Park West
As of December 31, 2013

Total Construction Award:
$525,000, 6 firms

*Percentage of total Construction award

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>1</td>
<td>$407,625</td>
<td>77.65%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>3</td>
<td>$105,517</td>
<td>20.10%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total</td>
<td>4</td>
<td>$513,142</td>
<td>97.74%</td>
</tr>
</tbody>
</table>

African American Firms (includes Women owned African American Firms)

1 firm: WBE
3 firms: MBE
Local & East Baltimore MBE/WBE/LBE Contracting: Total Contracts Breakdown by Ethnicity/Race Classification

Eager Park West

As of December 31, 2013

Total Construction Award:
$525,000, 6 firms

East Baltimore MBE
77.6%*
$407,625
1 firm

Baltimore City MBE
90.6%*
$475,642
3 firms

East Baltimore WBE
0.0%*
$0
0 firm

Baltimore City WBE
7.1%*
$37,500
1 firm

East Baltimore Non-Minority or Female
2.10%*
$11,025
1 firm

Baltimore City Non-Minority or Female
2.10%*
$11,025
1 firm

East Baltimore
79.7%*
$418,650
2 firm

Total Baltimore City
20%
$524,167
5 firms

*Percentage of total Construction award
EMPLOYMENT – Head Count and Labor Hours, Breakdown by Geography
BASED ON ANALYSIS OF CERTIFIED PAYROLLS
Eager Park West: As of December 31, 2013

Total: 8,792 hrs.; 25 workers

Percentages are in terms of total labor hours.
EMPLOYMENT – Head Count and Labor Hours, Breakdown by Race
BASED ON ANALYSIS OF CERTIFIED PAYROLLS
Eager Park West: As of December 31, 2013

Total Workforce: 25 workers (100%)

<table>
<thead>
<tr>
<th></th>
<th>TOTAL WORKERS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>25</td>
</tr>
<tr>
<td>% of Total Workforce</td>
<td>100.0%</td>
</tr>
<tr>
<td>Total Minority Workers</td>
<td>25</td>
</tr>
<tr>
<td>African American</td>
<td>21</td>
</tr>
<tr>
<td>Hispanic</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td>16.0%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>19</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>14</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
</tr>
</tbody>
</table>

New Local Hires: 17
EBDI Pipeline: 17
Maryland Public Health Lab
Reporting Period: April 2010 – December 31, 2013

Reporting by Early Morning Software

*Maryland Economic Development Corp. is the contract owner and the Department of Health & Mental Hygiene is the tenant. Forest City-New East Baltimore Partnership is the developer.
MARYLAND PUBLIC HEALTH LAB VENDOR CONTRACTING INCLUSION SUMMARY

ALL LOCAL FIRMS
Goal Vs. Actual
Contract Value with Change Orders 1 – 65: $109,515,113
99.58% AWARDED BASED ON ADJUSTED CONTRACT
As of December 31, 2013

- 6 firms/ $10,511,229
  BC Non-Minority/Female: 10.52%

- 6 firms /$2,454,216
  EB WBE: 2.37%

- 13 firms/$4,644,479
  BC WBE: 4.48%

- 10 firms/$13,976,413
  EB MBE: 13.51%

- 16 firms/$17,023,273
  BC MBE: 16.48%

- 35 firms/$32,178,981
  LBE: 20%, 31.48%
MARYLAND PUBLIC HEALTH LAB VERIFIED CONTRACTING INCLUSION SUMMARY

ALL LOCAL FIRMS
Goal Vs. Actual
Contract Value with Change Orders 1 – 65: $109,515,113
99.58% AWARDED BASED ON ADJUSTED CONTRACT
As of December 31, 2013

M/WBE Verified Firms as of December 31, 2013
- WBE: 6.61% (22 firms/$6,845,248)
- MBE: 34.78% (30 firms/$35,992,891)

African-American Verified Firms as of December 31, 2013
- Non-BC African American: 14 firms/$14,983,427
- EB African American: 9 firms/$12,043,192
- BC African American: 9 firms/$4,316,784

32 total firms/$31,343,403 (30.66%)
MARYLAND PUBLIC HEALTH LAB VERIFIED INCLUSION LABOR SUMMARY
as of December 31, 2013

Head Count
as of
12/31/13
836

<table>
<thead>
<tr>
<th>Race</th>
<th>Baltimore City Resident</th>
<th>East Baltimore Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>150</td>
<td>108</td>
</tr>
<tr>
<td>Asian American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Caucasian</td>
<td>29</td>
<td>19</td>
</tr>
<tr>
<td>Hispanic American</td>
<td>54</td>
<td>49</td>
</tr>
<tr>
<td>Native American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Non Defined</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>
MARYLAND PUBLIC HEALTH LAB VERIFIED INCLUSION LABOR SUMMARY
as of December 31, 2013

Race

- Baltimore City Resident
  - African American: 123
  - Asian American: 0
  - Caucasian: 25
  - Hispanic American: 54
  - Native American: 0
  - Non Defined: 1

- East Baltimore Resident
  - African American: 91
  - Asian American: 0
  - Caucasian: 15
  - Hispanic American: 49
  - Native American: 0
  - Non Defined: 1

Ethnicity

- African American Workers: 124,369.77 hrs.
- Hispanic Workers: 154,692.34 hrs.
- Caucasian Workers: 121,610.445 hrs.

EBDI Pipeline
- 115

New Hires
- 125

Contractual Goal
- 100

Head Count
as of 9/30/13
- African American Workers: 176
- Hispanic Workers: 380
- Caucasian Workers: 168
- Non Defined Workers: 7
- Native American Workers: 1
- Asian American Workers: 1

Head Count
as of 10/31/13
- African American Workers: 173
- Hispanic Workers: 377
- Caucasian Workers: 156
- Non Defined Workers: 7
- Native American Workers: 1
- Asian American Workers: 1
Broadway Services*


*Security service contractor hired by EBDI.
# Broadway Services: Workforce Summary

**Local Minority & Female Labor Hours: Goal vs. Actual**

Based upon Certified Payroll
2008 – December 31, 2013

<table>
<thead>
<tr>
<th>Category</th>
<th>Goal</th>
<th>Actual</th>
<th>Hours</th>
<th>Workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore Minority/Female</td>
<td>40.6%</td>
<td>40.7%</td>
<td>33,476</td>
<td>36</td>
</tr>
<tr>
<td>East Baltimore Residents</td>
<td></td>
<td></td>
<td>33,546</td>
<td>39</td>
</tr>
<tr>
<td>Baltimore City Minority/Female</td>
<td>75.3%</td>
<td>75.4%</td>
<td>62,007</td>
<td>79</td>
</tr>
<tr>
<td>Baltimore City Residents</td>
<td></td>
<td></td>
<td>62,131</td>
<td>87</td>
</tr>
</tbody>
</table>

**Total: 82,382 hrs.; 120 workers**

Percentages are in terms of total labor hours.
**Broadway Services: Workforce Summary**

Verified Head Count by Race and Place of Residence

*Based upon Certified Payroll*

2008 – December 31, 2013

**Total Workforce: 120 workers (100%)**

<table>
<thead>
<tr>
<th>Race</th>
<th>Count (Percentage)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>10 (8.3%)</td>
</tr>
<tr>
<td>African American</td>
<td>109 (90.8%)</td>
</tr>
<tr>
<td>Asian</td>
<td>1 (0.8%)</td>
</tr>
</tbody>
</table>

**Total Minority Workers: 110 (91.67%)**

- **African American Workers:** 109 (90.83%)
- **Asian Workers:** 1 (0.83%)

**Total African American Workers From Baltimore City:** 88 (73.33%)

**Total African American Workers From East Baltimore:** 38 (31.67%)

**Total Female Workers:** 34 (28.33%)

- **African American Female:** 34 (28.33%)
- **Caucasian Male Workers:** 10 (8.33%)

**New Local Hires:** 3

**EBDI Pipeline:** 3