Economic Inclusion Third Party Monitoring & Compliance Verification
Summary of Achievement for Construction Projects
Economic Inclusion:
Achievement between 2006 – June 2013
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts by GBUL/ GPUAC & DPN
2006 – June 30, 2013

Total Construction Awards: $305.56 mil
- MBE: 27% ($103.0 mil)
- WBE: 8% ($20.25 mil)

Total A/E/D Awards: $27.65 mil
- MBE: 21% ($5.35 mil)
- WBE: 13% ($4.89 mil)

Total Prof. Gen. Svc. Awards: $16.08 mil
- MBE: 17% ($2.3 mil)
- WBE: 9% ($3.60 mil)

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total A/E/D awards
***Percentage of total PROF. GEN. Svc. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts by GBUL/ GPUAC & DPN
2006 – June 30, 2013

Total Construction Awards: $305.56 mil
Total A/E/D Awards: $27.65 mil
Total Prof. Gen. Svc. Awards: $16.08 mil

*Percentage of total CONSTRUCTION awards (including residential projects)
**Percentage of total A/E/D awards
***Percentage of total PROF. GEN. SVC. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual
Based upon Certified Payroll
2006 – June 30, 2013

NOTE: 59 workers from the 2006 - DECEMBER 2009 time period retained employment after DECEMBER 2009. Among these 59 workers, 27 are Baltimore City residents (21 minorities) and 6 are East Baltimore residents (4 minorities).

New Local Hires: 188
**Workforce Summary**
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
2006 – June 30, 2013

**Total Workforce: 3,735**

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hispanic</td>
<td>1,675</td>
<td>44.8%</td>
</tr>
<tr>
<td>Asian</td>
<td>35</td>
<td>0.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>6</td>
<td>0.2%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>1,159</td>
<td>31.0%</td>
</tr>
<tr>
<td>African American</td>
<td>851</td>
<td>24.5%</td>
</tr>
<tr>
<td>Other</td>
<td>9</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>2,567</td>
<td>68.7%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>851</td>
<td>24.5%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>35</td>
<td>0.9%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>1,675</td>
<td>46.0%</td>
</tr>
<tr>
<td>Native American</td>
<td>6</td>
<td>0.2%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>623</td>
<td>16.7%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>329</td>
<td>8.8%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>112</td>
<td>3.0%</td>
</tr>
<tr>
<td>African American Female Workers</td>
<td>63</td>
<td>1.7%</td>
</tr>
<tr>
<td>Hispanic Female Workers</td>
<td>42</td>
<td>1.1%</td>
</tr>
<tr>
<td>Caucasian Female Workers</td>
<td>7</td>
<td>0.2%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>1,152</td>
<td>30.8%</td>
</tr>
</tbody>
</table>

*Excludes 7 Caucasian female workers and 9 worker of unknown ethnicity/race.

**NOTE:** 59 workers from the 2006 - DECEMBER 2009 time period retained employment after DECEMBER 2009. Among these 59 workers, 27 are Baltimore City residents (21 minorities) and 6 are East Baltimore residents (4 minorities).

New Local Hires: 188
Economic Inclusion:
Achievement between December 2009 – May 2013
Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – June 30, 2013

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>31</td>
<td>$16,630,123</td>
<td>7.41%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>39</td>
<td>$14,708,003</td>
<td>6.56%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>21</td>
<td>$26,910,751</td>
<td>12.00%</td>
</tr>
<tr>
<td>Total</td>
<td>91</td>
<td>$58,248,877</td>
<td>25.97%</td>
</tr>
</tbody>
</table>

African American Firms (includes Women owned African American Firms)
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by DPN
December 2009 – June 30, 2013

Total Construction Awards: $204.68 mil, 290 firms

- East Baltimore MBE: 8.4%, $17.28 mil, 24 firms
- Baltimore City MBE: 14.2%, $29.13 mil, 55 firms
- East Baltimore WBE: 2.4%, $5.0 mil, 11 firms
- Baltimore City WBE: 5.2%, $10.55 mil, 24 firms
- East Baltimore Non-Minority or Female: 4.1%, $8.34 mil, 14 firms
- Baltimore City Non-Minority or Female: 13.4%, $2.25 mil, 28 firms
- East Baltimore Total: 15.0%, $30.62 mil, 49 firms
- Total Baltimore City: 20%

Total A/E/D Awards: $13.77 mil, 55 firms

- East Baltimore MBE: 2.9%, $0.40 mil, 4 firms
- Baltimore City MBE: 8.3%, $1.14 mil, 7 firms
- East Baltimore WBE: 0.3%, $41.300, 1 firm
- Baltimore City WBE: 15.0%, $2.06 mil, 6 firms
- East Baltimore Non-Minority or Female: 0.6%, $78,800, 1 firm
- Baltimore City Non-Minority or Female: 3.5%, $0.47 mil, 4 firms
- East Baltimore Total: 3.8%, $0.52 mil, 6 firms
- Total Baltimore City: 20%

Total Prof. Gen. Svc Awards: $5.83 mil, 27 firms

- East Baltimore MBE: 11.3%, $0.66 mil, 5 firms
- Baltimore City MBE: 22.0%, $1.28 mil, 9 firms
- East Baltimore WBE: 10.4%, $0.61 mil, 1 firm
- Baltimore City WBE: 45.1%, $2.63 mil, 3 firms
- East Baltimore Non-Minority or Female: 57.9%, $3.37 mil, 7 firms
- Baltimore City Non-Minority or Female: 56.3%, $3.29 mil, 8 firms
- East Baltimore Total: 80.3%, $15.27 mil, 17 firms
- Total Baltimore City: 20%

*Percentage of total CONSTRUCTION awards
**Percentage of total A/E/D awards
***Percentage of total PROF. GEN. SVC awards

DPNgroup

Sage Policy Group, Inc.
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
December 2009 – June 30, 2013

<table>
<thead>
<tr>
<th>Total Workers</th>
<th>Total Hrs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,738</td>
<td>972,346</td>
</tr>
</tbody>
</table>

- **Construction Site Workers**: 2,639 (894,602 hrs.)
- **Security and Janitorial Svc.**: 114 (77,744 hrs.)
- **Baltimore City Residents**: 711 (284,519 hrs.)
  - Construction Site Workers: 628 (223,286 hrs.)
  - Security and Janitorial Svc.: 93 (61,232 hrs.)
- **East Baltimore City Residents**: 434 (181,814 hrs.)
  - Construction Site Workers: 394 (145,363 hrs.)
  - Security and Janitorial Svc.: 45 (36,450 hrs.)

- **East Baltimore Minority/Female**: 17.4% (168,906 hrs.; 380 workers)
- **East Baltimore Residents**: 18.7% (181,314 hrs.; 434 workers)
- **Baltimore City Minority/Female**: 25.1% (243,883 hrs.; 577 workers)
- **Baltimore City Residents**: 29.3% (284,519 hrs.; 711 workers)

All percentages are in terms of total labor hours.

*EI Goals for local labor hours vary by projects.

Security employees also worked on a construction site.

Security employees also worked on a construction site.

Security employees also worked on a construction site.

All percentages are in terms of total labor hours.

*EI Goals for local labor hours vary by projects.
Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
December 2009 – June 30, 2013

Total Workforce: 2,738

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Total</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TOTAL WORKERS</strong></td>
<td>2,738</td>
<td>%</td>
</tr>
<tr>
<td>Total Minority Workers*</td>
<td>2,010</td>
<td>73.4%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>579</td>
<td>23.2%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>34</td>
<td>1.2%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>1,394</td>
<td>52.4%</td>
</tr>
<tr>
<td>Native American</td>
<td>3</td>
<td>0.1%</td>
</tr>
<tr>
<td><strong>Total African American Workers From Baltimore City</strong></td>
<td>422</td>
<td>15.4%</td>
</tr>
<tr>
<td><strong>Total African American Workers From East Baltimore</strong></td>
<td>258</td>
<td>9.4%</td>
</tr>
<tr>
<td><strong>Total Female Workers</strong></td>
<td>103</td>
<td>3.8%</td>
</tr>
<tr>
<td>African American</td>
<td>57</td>
<td>2.1%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>41</td>
<td>1.5%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>5</td>
<td>0.2%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>714</td>
<td>26.1%</td>
</tr>
</tbody>
</table>

*Excludes 5 Caucasian female workers and 9 worker of unknown ethnicity/race.
Economic Inclusion:
Achievement through December 2009
**Contracting Summary**

Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts by GBUL/GPUAC 2006 - December 2009

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
<tr>
<td>Total</td>
<td>n.a.</td>
<td>n.a.</td>
<td>n.a.</td>
</tr>
</tbody>
</table>

^The data on firms by race prior to December 2009 is inconclusive at this point.

---

African American Firms (includes Women-owned African American Firms)

**Geographic Location**

**Construction:** Total $100.89 mil

- MBE: 27% $40.37 mil
- WBE: 5.2% $5.25 mil

**A/E/D:** Total $13.88 mil

- MBE: 17% $2.30 mil
- WBE: 10.3% $1.43 mil

**Prof. Gen. Svc.:** Total $10.25 mil

- MBE: 9.9% $1.01 mil
- WBE: 25.3% $2.8 mil

---

^Percentage of total CONSTRUCTION awards

^Percentage of total A/E/D awards

^Percentage of total Prof. Gen. Svc. awards
Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts by GBUL/GPUAC
2006 - December 2009

Construction: $100.89 mil
- Baltimore City MBE: 30.0%* $30.26 mil
- Baltimore City WBE: 2.5%* $2.75 mil
- Baltimore City Non-Minority or Female: 2.8%* $2.73 mil
- Total Baltimore City: 20% $35.8 mil

A/E/D: $13.88 mil
- Baltimore City MBE: 7.4%** $1.03 mil
- Baltimore City WBE: 2.6%** $0.39 mil
- Baltimore City Non-Minority or Female: 17.9%** $2.48 mil
- Total Baltimore City: 20% $3.9 mil

Prof. Gen. Svc.: $10.25 mil
- Baltimore City MBE: 6.3%*** $0.65 mil
- Baltimore City WBE: 4.2%*** $0.43 mil
- Baltimore City Non-Minority or Female: 20.6%*** $2.11 mil
- Total Baltimore City: 20% $3.19 mil

*Percentage of total CONSTRUCTION awards
**Percentage of total A/E/D awards
***Percentage of total Prof. Gen. Svc. awards
Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual
Based upon Certified Payroll
2006 - December 2009

East Baltimore Minority/Female
- 8.1%
  - 25,037 hrs.;
  - 99 workers

East Baltimore Residents
- 11.9%
  - 36,741 hrs.;
  - 140 workers

Baltimore City Minority/Female
- 20.2%
  - 62,309 hrs.;
  - 258 workers

Baltimore City Residents
- 36.9%
  - 113,805 hrs.;
  - 412 workers

Total: 308,442 hrs. (100%); 1,056 workers

NOTE: EI Goals for local labor hours vary by projects.
Percentages are in terms of total labor hours.
Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
2006 - December 2009

**Total Workforce:** 1,056 workers

- **Hispanic:** 295 (27.9%)
- **African American:** 295 (27.9%)
- **Asian:** 1 (0.1%)
- **Native American:** 3 (0.3%)
- **Caucasian:** 462 (43.8%)

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
<th>% of Total Historical Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>594</td>
<td>56.3%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Asian Workers</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>295</td>
<td>27.9%</td>
</tr>
<tr>
<td>Native American</td>
<td>3</td>
<td>0.3%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>222</td>
<td>21.0%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>75</td>
<td>7.1%</td>
</tr>
<tr>
<td>Female Workers</td>
<td>10</td>
<td>1.0%</td>
</tr>
<tr>
<td>African American Female Workers</td>
<td>7</td>
<td>0.7%</td>
</tr>
<tr>
<td>Hispanic Female Workers</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Caucasian Female Workers</td>
<td>2</td>
<td>0.2%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>460</td>
<td>43.6%</td>
</tr>
</tbody>
</table>

*Excludes 2 non-minority women.
Achievement for Active Projects
Graduate Student Housing*

Reporting Period: January 2008 – June 30, 2013

*EBDI owns 929. The land is leased from Johns Hopkins (50 year lease). Allen O’Hara (owned by EDR) was a fee developer. Otis Warren & Co. was the co-developer and manager of the finished building. Clark Construction/Banks Contracting was the builder and Mark Thomas was the architect.
GSH: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

African American Firms (includes Women-owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>14</td>
<td>$639,673</td>
<td>1.47%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>2</td>
<td>$2,044,974</td>
<td>4.69%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>4</td>
<td>$9,477,750</td>
<td>21.72%</td>
</tr>
<tr>
<td>Total</td>
<td>20</td>
<td>$12,162,397</td>
<td>27.88%</td>
</tr>
</tbody>
</table>
GSH: Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts

Construction: $40.8 mil, 72 firms
- East Baltimore MBE: 1.45%: $0.60 mil, 8 firms
- Baltimore City MBE: 4.42%: $1.80 mil, 12 firms
- East Baltimore WBE: 2.69%: $1.09 mil, 3 firms
- Baltimore City WBE: 6.19%: $2.52 mil, 6 firms
- East Baltimore Non-Minority or Female: 2.18%: $0.89 mil, 4 firms
- Baltimore City Non-Minority or Female: 2.99%: $1.22 mil, 8 firms
- East Baltimore Total: 6.32%: $2.58 mil, 15 firms
- Total Baltimore City: 20%: $5.54 mil, 26 firms

A/E/D: $2.7 mil, 11 firms
- East Baltimore MBE: 0.0%: $0.36 mil, 2 firms
- Baltimore City MBE: 13.4%*: $0.36 mil, 2 firms
- East Baltimore WBE: 0.0%: $0.36 mil, 2 firms
- Baltimore City WBE: 51.2%**: $1.39 mil, 1 firms
- East Baltimore Non-Minority or Female: 0.0%: $0.36 mil, 2 firms
- Baltimore City Non-Minority or Female: 12.2%**: $0.36 mil, 1 firms
- East Baltimore Total: 76.7%**: $2.09 mil, 4 firms
- Total Baltimore City: 20%: $2.09 mil, 4 firms

Prof. Gen. Svc.: $145,000, 5 firms
- East Baltimore MBE: 29.7%***: $43,000, 3 firms
- Baltimore City MBE: 34.5%***: $50,000, 1 firm
- East Baltimore WBE: 0.0%: $0.00, 0 firms
- Baltimore City WBE: 35.9%***: $52,000, 1 firm
- East Baltimore Non-Minority or Female: 65.5%***: $95,000, 4 firms
- Total Baltimore City: 100.0%***: $145,000, 5 firms

*Percentage of total CONSTRUCTION awards
**Percentage of total A/E/D awards
***Percentage of total Prof. Gen. Svc. awards

DPN group
Sage Policy Group, Inc.
GSH: Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll

East Baltimore Minority/Female
11.33%
(47,733 hrs.;
111 workers)

East Baltimore Residents
12.26%
(51,655 hrs.;
128 workers)

Baltimore City Minority/Female
17.41%
(73,333 hrs.;
163 workers)

Baltimore City Residents
15%
(96,963 hrs.;
225 workers)

Total: 421,198 hrs.**; 1,184 workers

Percentages are in terms of total labor hours.
**The labor hours do not include the number of hours worked by five pipeline workers and two salaried workers
GSH: Workforce Summary
Head Count by Race and Place of Residence
Based upon Certified Payroll

Total Workforce: 1,191 workers

<table>
<thead>
<tr>
<th>Race</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>865</td>
<td>72.6%</td>
</tr>
<tr>
<td>African American</td>
<td>169</td>
<td>14.2%</td>
</tr>
<tr>
<td>Asian</td>
<td>33</td>
<td>2.8%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>663</td>
<td>55.7%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Location</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total African American Workers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>From Baltimore City</td>
<td>108</td>
<td>9.1%</td>
</tr>
<tr>
<td>From East Baltimore</td>
<td>67</td>
<td>5.6%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Gender</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Female Workers</td>
<td>50</td>
<td>4.23%</td>
</tr>
<tr>
<td>African American</td>
<td>14</td>
<td>1.2%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>36</td>
<td>3.0%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

New Local Hires: 50 (4.0%)
El Goal: No Goal

EBDI Pipeline: 48 (4.0%)
P-1 Parking Garage*
Reporting Period: December 2010 – June 30, 2013

*The garage is co-owned by Forest City-New East Baltimore Partnership and Johns Hopkins. Turner Construction Co.
/RAM Contracting Services/Cain Contracting, Inc. is the joint venture general contractor.
P-1 Parking Garage: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
December 2010 – June 30, 2013

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>12</td>
<td>$2,630,784</td>
<td>12.21%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>8</td>
<td>$3,135,715</td>
<td>14.55%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>2</td>
<td>$182,801</td>
<td>0.85%</td>
</tr>
<tr>
<td>Total</td>
<td>22</td>
<td>$5,949,300</td>
<td>27.61%</td>
</tr>
</tbody>
</table>
P-1 Parking Garage: Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
December 2010 – June 30, 2013

Construction: $20.67 mil, 53 firms
- East Baltimore MBE: 9.1% $1.87 mil, 7 firms
- Baltimore City MBE: 24.3% $5.02 mil, 16 firms
- East Baltimore WBE: 3.3% $0.69 mil, 4 firms
- Baltimore City WBE: 5.0% $1.02 mil, 6 firms
- East Baltimore Non-Minority or Female: 0.0% $229, 1 firm
- Baltimore City Non-Minority or Female: 4.1% $0.85 mil, 3 firms
- East Baltimore Total: 12.4% $2.56 mil, 12 firms
- Total Baltimore City: 20% $6.89 mil, 25 firms

A/E/D: $875,970, 10 firms
- East Baltimore MBE: 36.5%** $319,960, 3 firms
- Baltimore City MBE: 36.5%** $319,960, 3 firms
- East Baltimore WBE: 8.0%** $70,380, 2 firms
- Baltimore City WBE: 0.0%** $1,020, 1 firm
- East Baltimore Non-Minority or Female: 4.1% $0.85 mil, 3 firms
- Baltimore City Non-Minority or Female: 4.1% $0.85 mil, 3 firms
- East Baltimore Total: 36.5%** $319,960, 3 firms
- Total Baltimore City: 44.5%** $309,740, 5 firms

*Percentage of total CONSTRUCTION awards
**Percentage of total A/E/D awards
P-1 Parking Garage: Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
December 2010 – June 30, 2013

- **East Baltimore Minority/Female**: 9.79% (13,750 hrs.; 53 workers)
- **East Baltimore Residents**: 10.75% (15,106 hrs.; 62 workers)
- **Baltimore City Minority/Female**: 13.17% (18,493 hrs.; 75 workers)
- **Baltimore City Residents**: 15% (23,195 hrs.; 91 workers)

**Total: 140,459 hrs. (100%); 389 workers**

Percentages are in terms of total labor hours.
**P-1 Parking Garage: Workforce Summary**
Verified Head Count by Race and Place of Residence

Based upon Certified Payroll
December, 2010 – June 30, 2013

**Total Workforce: 389 workers**

- **Hispanic**
  - 255 (66%)

- **African American**
  - 83 (21%)

- **Caucasian**
  - 51 (13%)

**TOTAL WORKERS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>338</td>
<td>86.9%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>83</td>
<td>21.3%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>255</td>
<td>65.6%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>63</td>
<td>16.2%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>45</td>
<td>11.6%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>2</td>
<td>0.5%</td>
</tr>
<tr>
<td>African American</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Caucasian Workers</td>
<td>51</td>
<td>13.1%</td>
</tr>
</tbody>
</table>

**New Local Hires:** 43 (11.1%)

**El Goal: 20**

**EBDI Pipeline:** 43 (11.1%)
Hopkins University Health Services*

Reporting Period: February 2012 – June 30, 2013

*Tenant improvement work for Hopkins Health Suite located on 929 Wolfe Street (Graduate Student Housing).
### UHS: Contracting Summary

**Minority & Female Verified Firms: Goal vs. Actual**

Based upon verified awarded contracts
February 2012 – June 30, 2013

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>2</td>
<td>$100,385</td>
<td>9.48%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>2</td>
<td>$82,917</td>
<td>7.83%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>1</td>
<td>$76,000</td>
<td>7.17%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>5</strong></td>
<td><strong>$259,302</strong></td>
<td><strong>24.48%</strong></td>
</tr>
</tbody>
</table>

**Percentage of total CONSTRUCTION awards**

- MBE: 27%
- WBE: 8%

**Percentage of total A/E/D awards**

- A/E/D: 21%
- WBE: 13%

African American Firms (includes Women-owned African American Firms)
UHS: Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
February 2012 – June 30, 2013

*Percentage of total CONSTRUCTION awards

**Percentage of total A/E/D awards
UHS: Workforce Summary
Verified Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
February 2012 – June 30, 2013

Percentages are in terms of total labor hours.

Total: 4,741 hrs.; 33 workers
UHS: Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
February 2012 – June 30, 2013

Total Workforce: 33 workers

- African American: 13 (39%)
- Hispanic: 9 (27%)
- Caucasian: 10 (30%)
- Native American: 1 (3%)

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>23</td>
<td>69.7%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>13</td>
<td>39.4%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>9</td>
<td>27.3%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>1</td>
<td>3.0%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 10 | 30.3% |
| Total African American Workers From East Baltimore | 8 | 24.2% |

<table>
<thead>
<tr>
<th>Total Female Workers</th>
<th>Count</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Hispanic</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Caucasian</td>
<td>1</td>
<td>3.0%</td>
</tr>
</tbody>
</table>

Caucasian male workers | 9 | 27.3%

*Excludes 1 Non-minority Female.

New Local Hires: 3 (9.1%)
EI Goal: No Goal
EBDI Pipeline: 3 (9.1%)
East Baltimore Learning Center*


*The school building and land are owned by EBCS (an independent non-profit), with shared spaces (gym, auditorium, library, and fields) owned by Baltimore City Public School System. The school is operated by John Hopkins University / Morgan State University. as a charter.
EBLC: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual
Based upon verified awarded contracts
April 2010 – June 30, 2013

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>5</td>
<td>$264,884</td>
<td>0.68%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>9</td>
<td>$1,877,133</td>
<td>4.83%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>2</td>
<td>$1,659,527</td>
<td>4.27%</td>
</tr>
<tr>
<td>Total</td>
<td>16</td>
<td>$3,801,544</td>
<td>9.77%</td>
</tr>
</tbody>
</table>
EBLC: Contracting Summary
Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
April 2010 – June 30, 2013

Total Construction Award: $34.4 mil, 48 firms
- East Baltimore MBE: 1.0%: $0.341 mil 5 firms
- Baltimore City MBE: 5.8%: $1.99 mil 11 firms
- East Baltimore WBE: 1.5%: $0.501 mil 3 firms
- Baltimore City WBE: 5.8%: $1.99 mil 5 firms
- East Baltimore Non-Minority or...: 20.9%: $7.19 mil 5 firms
- Baltimore City Non-Minority or...: 24.5%: $8.44 mil 6 firms
- East Baltimore: 23.3%: $8.03 mil 13 firms
- Total Baltimore City: 36.1%: $12.43 mil 22 firms

Total A/E/D Awards: $3.3 mil, 18 firms
- East Baltimore MBE: 2.6%**: $84,250 1 firm
- Baltimore City MBE: 13.2%**: $0.44 mil 3 firms
- East Baltimore WBE: 1.3%**: $41,300 1 firm
- Baltimore City WBE: 13.7%**: $0.46 mil 3 firms
- East Baltimore Non-Minority or Female: 2.4%**: $78,800 1 firm
- Baltimore City Non-Minority or Female: 2.5%**: $83,600 2 firms
- East Baltimore: 6.2%**: $0.2 mil 3 firms
- Total Baltimore City: 20%: $0.97 mil 8 firms

Total Prof. Gen. Svc. Award: $1.2 mil, 12 firms
- East Baltimore MBE: 17.7%***: $0.21 mil 3 firms
- Baltimore City MBE: 42.7%***: $0.51 mil 1 firm
- East Baltimore WBE: 8.1%***: $96,525 1 firm
- Baltimore City WBE: 69.5%***: $0.61 mil 5 firms

*Percentage of total Construction award
**Percentage of total A/E/D award
***Percentage of total Prof. Gen. Svc. award
EBLC: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual
Based upon Certified Payroll
April 2010 – June 30, 2013

- East Baltimore Minority/Female: 9.96% (6,617.8 hrs.; 44 workers)
- East Baltimore Residents: 13.70% (9,102.5 hrs.; 55 workers)
- Baltimore City Minority/Female: 16.03% (10,645.8 hrs.; 87 workers)
- Baltimore City Residents: 22.39% (14,873 hrs.; 111 workers)

Total: 66,426.4 hrs.; 451 workers

Percentages are in terms of total labor hours.
EBLC: Workforce Summary
Head Count by Race and Place of Residence

Based upon Certified Payroll
April 2010 – June 30, 2013

Total Workforce: 451 workers (100%)

- Hispanic: 186 (41.2%)
- African American: 76 (16.9%)
- Caucasian: 1 (0.2%)
- Native American: 1 (0.2%)

<table>
<thead>
<tr>
<th>TOTAL WORKERS</th>
<th>451</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers*</td>
<td>263</td>
<td>58.3%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>76</td>
<td>16.9%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>186</td>
<td>41.2%</td>
</tr>
<tr>
<td>Native American Workers</td>
<td>1</td>
<td>0.2%</td>
</tr>
</tbody>
</table>

| Total African American Workers From Baltimore City | 59 | 13.1% |
| Total African American Workers From East Baltimore | 31 | 6.9% |

| Total Female Workers | 7 | 1.6% |
| African American | 4 | 0.9% |
| Caucasian Female | 2 | 0.4% |
| Hispanic Female | 1 | 0.2% |
| Caucasian Male Workers | 186 | 41.2% |

*Does not include 2 Caucasian female workers.

New Local Hires: 18
EBDI Pipeline: 18
Demolition*


*Demolition of seven acre site for East Baltimore Learning Center Campus (Henderson-Hopkins).
### Demolition: Contracting Summary

#### Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2011 – June 30, 2013

#### Geographic Location Summary

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>6</td>
<td>$677,046</td>
<td>20.35%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>4</td>
<td>$2,650,537</td>
<td>79.65%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>10</strong></td>
<td><strong>$3,327,583</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>

---

**Demolition: $3.3 mil, 10 firms**

- MBE: 27% of total Demolition awards
- WBE: 8%

**Prof. Gen. Svc.: $348,235, 1 firms**

- MBE: 17%
- WBE: 9%
Demolition: Contracting Summary
Local Minority & Female Verified Firms: Goal vs. Actual

Based upon verified awarded contracts
October 2011 – June 30, 2013

Demolition: $3.3 mil, 10 firms

- East Baltimore MBE: 20.4%, $0.69 mil, 6 firms
- Baltimore City MBE: 97.9%, $3.26 mil, 9 firms
- East Baltimore WBE: 2.1%, $70,000, 1 firm
- Baltimore City WBE: 20.4%, $0.69 mil, 6 firms
- East Baltimore Non-Minority or Female: 100.0%, $3.33 mil, 6 firms
- Baltimore City Non-Minority or Female: 20%
- East Baltimore Total: 20.4%, $0.69 mil, 6 firms
- Total Baltimore City: 20%

Prof. Gen. Svcs: $348,235, 1 firm

- East Baltimore MBE: 100%***, $348,235 mil, 1 firm
- Baltimore City MBE: 100%***, $348,235 mil, 1 firm
- East Baltimore WBE: 100%***, $348,235 mil, 1 firm
- Baltimore City WBE: 100%***, $348,235 mil, 1 firm
- East Baltimore Non-Minority or Female: 100%***, $348,235 mil, 1 firm
- Baltimore City Non-Minority or Female: 100%***, $348,235 mil, 1 firm
- East Baltimore Total: 100%***, $348,235 mil, 1 firm
- Total Baltimore City: 20%

---

*Percentage of total CONSTRUCTION awards

***Percentage of total Prof. Gen. Svcs. awards
Demolition: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
October 2011 – June 30, 2013

Percentages are in terms of total labor hours.
New Local Hires: 2
New Local Hires from EBDI Pipeline: 2

Total: 7,845.5 hrs.; 46 workers
Demolition: Workforce Summary
Verified Head Count by Race and Place of Residence
Based upon Certified Payroll
October 2011 – June 30, 2013

Total Workforce: 46 workers (100%)

<table>
<thead>
<tr>
<th>Race</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Minority Workers</td>
<td>42</td>
<td>91.3%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>37</td>
<td>80.4%</td>
</tr>
<tr>
<td>Hispanic Workers</td>
<td>5</td>
<td>10.9%</td>
</tr>
<tr>
<td>Total African American Workers From Baltimore City</td>
<td>32</td>
<td>69.6%</td>
</tr>
<tr>
<td>Total African American Workers From East Baltimore</td>
<td>11</td>
<td>23.9%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>5</td>
<td>10.9%</td>
</tr>
<tr>
<td>African American</td>
<td>5</td>
<td>10.9%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Caucasian</td>
<td>0</td>
<td>-</td>
</tr>
<tr>
<td>Caucasian Workers</td>
<td>0</td>
<td>-</td>
</tr>
</tbody>
</table>

New Local Hires: 2 (4.3%)
EI Goal: 2
EBDI Pipeline: 2 (4.3%)

DPNgroup
Eager Park West*

Reporting Period: March 31 2011 – June 30, 2013

*Residential project by FC-NEBP.
MBE/WBE/LBE Contracting: Total Contracts
Breakdown by Ethnicity/Race Classification
Eager Park West
As of June 30, 2013

Total Construction Award:
$525,000, 6 firms

African American Firms (includes Women owned African American Firms)

<table>
<thead>
<tr>
<th>Geographic Location</th>
<th>Number of Firms</th>
<th>Verified Awarded Contract Amount</th>
<th>% of Total Contract</th>
</tr>
</thead>
<tbody>
<tr>
<td>East Baltimore</td>
<td>1</td>
<td>$412,625</td>
<td>78.60%</td>
</tr>
<tr>
<td>Other Baltimore City</td>
<td>3</td>
<td>$100,517</td>
<td>19.15%</td>
</tr>
<tr>
<td>Other Maryland/Out of State</td>
<td>0</td>
<td>$0</td>
<td>0.00%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>4</strong></td>
<td><strong>$513,142</strong></td>
<td><strong>97.74%</strong></td>
</tr>
</tbody>
</table>
Local & East Baltimore MBE/WBE/LBE Contracting: Total Contracts Breakdown by Ethnicity/Race Classification
Eager Park West
As of June 30, 2013

Total Construction Award: $525,000, 6 firms

- **East Baltimore MBE**
  - 78.6%
  - $412,025
  - 1 firm

- **Baltimore City MBE**
  - 90.6%
  - $475,042
  - 3 firms

- **East Baltimore WBE**
  - 0.0%
  - $0
  - 0 firms

- **Baltimore City WBE**
  - 7.1%
  - $37,500
  - 1 firm

- **East Baltimore Non-Minority or Female**
  - 2.10%
  - $11,025
  - 1 firm

- **Baltimore City Non-Minority or Female**
  - 2.10%
  - $11,025
  - 1 firm

- **East Baltimore**
  - 80.7%
  - $423,050
  - 2 firms

- **Total Baltimore City**
  - 28%
  - $155,957
  - 5 firms

*Percentage of total Construction award*
EMPLEYMENT – Head Count and Labor Hours, Breakdown by Geography
BASED ON ANALYSIS OF CERTIFIED PAYROLLS
Eager Park West: As of June 30, 2013

Percentages are in terms of total labor hours.
EMPLOYMENT – Head Count and Labor Hours, Breakdown by Race
BASED ON ANALYSIS OF CERTIFIED PAYROLLS
Eager Park West: As of June 30, 2013

Total Workforce: 16 workers (100%)

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS</td>
<td>16</td>
<td>100.0%</td>
</tr>
<tr>
<td>Total Minority Workers</td>
<td>16</td>
<td>100.0%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>16</td>
<td>100.0%</td>
</tr>
<tr>
<td>Total African American Workers</td>
<td>16</td>
<td>100.0%</td>
</tr>
<tr>
<td>From Baltimore City</td>
<td>16</td>
<td>100.0%</td>
</tr>
<tr>
<td>From East Baltimore</td>
<td>13</td>
<td>81.3%</td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

New Local Hires: 16
EBDI Pipeline: 16
Maryland Public Health Lab

Reporting by Early Morning Software

*Maryland Economic Development Corp. is the contract owner and the Department of Health & Mental Hygiene is the tenant. Forest City-New East Baltimore Partnership is the developer.
Maryland Public Health Lab Verified Contracting Inclusion Summary
All Local Firms
Goal vs. Actual
Based upon total verified Construction Awards: $98,604,485
as of June 30, 2013

Minority/Female Verified Firms as of June 30, 2013
- WBE: 20 firms/$6,688,283, Actual 6.78%, Contractual Goal 8%
- MBE: 25 firms/$35,074,586, Actual 35.57%, Contractual Goal 27%

African-American Verified Firms as of June 30, 2013
- Non-BC African American: 9 firms/$14,825,711, Actual 14.89%
- EB African American: 8 firms/$11,331,353, Actual 11.54%
- BC African American: 8 firms/$4,268,034, Actual 4.35%
Maryland Public Health Lab Construction Contracting Inclusion Summary
as of June 30, 2013
Based upon total verified Construction Awards: $98,604,485
Minority/Female Verified Firms

- 5 firms/$10,445,549
  BC Non-Minority/Female 10.61%
- 5 firms/$2,439,216
  EB WBE 2.48%
- 11 firms/$4,629,479
  BC WBE 4.70%
- 9 firms/$13,264,574
  EB MBE 13.51%
- 14 firms/$16,262,684
  BC MBE 16.49%
- 30 firms/$31,337,712
  LBE 31.78%

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MARYLAND PUBLIC HEALTH LAB VERIFIED CONSTRUCTION EMPLOYMENT INCLUSION SUMMARY
AS OF – June 30, 2012

Workforce : Head Count Based upon Race
Verified by Certified Payrolls: Total Head Count: 577 (includes 5 ethnically non defined worker)

<table>
<thead>
<tr>
<th>Race</th>
<th>Baltimore City Resident</th>
<th>East Baltimore Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>94</td>
<td>69</td>
</tr>
<tr>
<td>Asian American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Caucasian</td>
<td>21</td>
<td>12</td>
</tr>
<tr>
<td>Hispanic American</td>
<td>48</td>
<td>46</td>
</tr>
<tr>
<td>Native American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Non Defined</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

Last Month’s Head Count

<table>
<thead>
<tr>
<th>Race</th>
<th>Baltimore City Resident</th>
<th>East Baltimore Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>African American</td>
<td>50</td>
<td>65</td>
</tr>
<tr>
<td>Asian American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Caucasian</td>
<td>18</td>
<td>10</td>
</tr>
<tr>
<td>Hispanic American</td>
<td>48</td>
<td>46</td>
</tr>
<tr>
<td>Native American</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Non Defined</td>
<td>1</td>
<td>1</td>
</tr>
</tbody>
</table>

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MARYLAND PUBLIC HEALTH LAB VERIFIED CONSTRUCTION EMPLOYMENT INCLUSION SUMMARY
AS OF – June 30, 2012
Workforce : Head Count Based upon Race
Verified by Certified Payrolls: Total Head Count: 577 (includes 5 ethnically non defined worker)
Broadway Services*


*Security service contractor hired by EBDI.
Broadway Services: Workforce Summary
Local Minority & Female Labor Hours: Goal vs. Actual

Based upon Certified Payroll
2008 – June 30, 2013

East Baltimore Minority/Female: 43.7% (32,169 hrs.; 36 workers)
East Baltimore Residents: 43.8% (32,239 hrs.; 39 workers)
Baltimore City Minority/Female: 77.4% (56,897 hrs.; 79 workers)
Baltimore City Residents: 77.5% (57,021 hrs.; 87 workers)

Total: 73,533 hrs.; 108 workers

Percentages are in terms of total labor hours.
**Broadway Services: Workforce Summary**

Verified Head Count by Race and Place of Residence

Based upon Certified Payroll

2008 – June 30, 2013

**Total Workforce: 108 workers (100%)**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th>% of Total Workforce</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL WORKERS</td>
<td>108</td>
<td></td>
</tr>
<tr>
<td>Total Minority Workers</td>
<td>97</td>
<td>89.8%</td>
</tr>
<tr>
<td>African American Workers</td>
<td>97</td>
<td>89.8%</td>
</tr>
<tr>
<td>Total African American Workers</td>
<td>79</td>
<td>73.1%</td>
</tr>
<tr>
<td>From Baltimore City</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total African American Workers</td>
<td>36</td>
<td>33.3%</td>
</tr>
<tr>
<td>From East Baltimore</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Female Workers</td>
<td>29</td>
<td>26.9%</td>
</tr>
<tr>
<td>African American Female</td>
<td>29</td>
<td>26.9%</td>
</tr>
<tr>
<td>Caucasian Male Workers</td>
<td>11</td>
<td>10.2%</td>
</tr>
</tbody>
</table>

New Local Hires: 3

EBDI Pipeline: 3